



# COMMITTED

ANNUAL REPORT 2018



# COMMITTED

{ kuh-mit-id }

**adjective**

bound or obligated to a person or thing,  
as by pledge or assurance; devoted:

ANNUAL REPORT 2018

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**“Commitment is what transforms  
a promise into reality.”**

**— Abraham Lincoln**





## COMMITTED

### **A handshake. A vow. A treaty. A contract signed and sealed.**

These are all symbols of assurances: promises to meet an expectation; to perform an obligation or execute an exchange between parties. In each case, almost without exception, the distance between promise and reality depends on the depth of commitment of the concerned parties.

Now in its 30th year of operations, Bank of The Bahamas is reaffirming its commitment to each of its stakeholders:

- To build a bank that provides superior financial solutions and exceptional service for our customers.
- To be the employer of choice, providing opportunities for professional, development and advancement; with competitive compensation and excellent benefits for our staff.
- To create sustainable profitability and positive returns for our investors.
- To engage in fair and honest exchanges with our vendors.
- To build a better Bahamas through community and corporate citizenship.
- To be the best bank in The Bahamas!

As we press toward this vision we, the Board of Directors, Management and staff of BOB thank you for your loyalty and support and present to you, our valued shareholders, loyal customers, vendors and staff, this report of our performance for FY2018.

We are continuing our mission to completely transform our organization into a stronger, better, faster bank. This process involves ongoing analysis and revision of our policies, systems and processes along with proactive measures to improve our efficiency. We are doing the hard work that change demands and, with your support, have begun to see the results of our efforts.

We have learned through firsthand experience that transforming a promise into a reality requires more than a vision or a dream. It requires a plan, decisive action, perseverance and daily faithfulness in matters large and small.

We have also learned that the real test of commitment is not what we do when things are easy but how we respond in the difficult times. That is when we see what we are really made of. We have had many challenges but we have survived them all to date and that is a testament to the commitment of our shareholders, customers and staff.

In business as in any important relationship made by choice, the right partner makes all the difference. We are Bank of The Bahamas, and as a fully Bahamian owned institution, our first priority is The Bahamas. We are not seeking greener pastures. As far as we are concerned YOU ARE IT! and our goal is to be "YOUR ULTIMATE PARTNER FOR BANKING SOLUTIONS".

What does this mean? It means getting to know you even better. Listening and responding to your needs and building a lasting partnership that makes your life better. It means supporting your dreams and constantly coming up with new ways to satisfy you.

In the coming months we will increase our focus on enhancing customer service and efficiency across multiple channels. Additionally, we plan to roll out exciting new initiatives that will bring even more ease and convenience to your banking experience.

In short we are on a mission to WOW you with exceptional service.

As your ultimate partner we are excited for the future and look forward to each opportunity to fulfill our promise to you.

We remain focused, passionate and COMMITTED!






## HISTORY

Bank of The Bahamas Limited was incorporated in The Commonwealth of The Bahamas on April 17, 1970 as Bank of Montreal (Bahamas & Caribbean) Limited. In 1983, its name was changed to Bank of Montreal Bahamas Limited. In September 1988, the Government of The Bahamas created a joint venture with Euro Canadian Bank Limited and purchased 100% of the shares of Bank of Montreal Bahamas Limited. With a 51% controlling interest, the Government was able to ensure that Bahamian employees were offered employment with the new bank, and appropriately renamed it Bank of The Bahamas Limited. During the second half of 1990, the Government purchased all of the Shares held by Euro Canadian Bank Limited and issued an additional 7,000,000 Shares, bringing the total number of shares issued to 10,000,000.

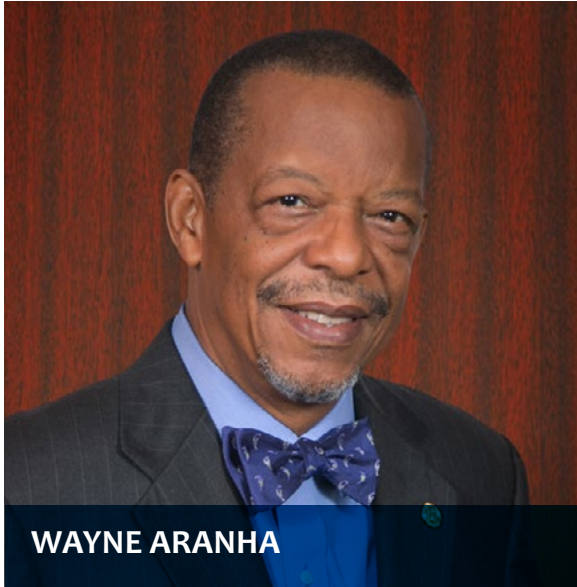
During September 1994 the Government sold 20% of its Shareholding or 2,000,000 Shares to the Bahamian public. In October 1995 the Government offered a further 3,000,000 Shares of the Bank to the Bahamian public. Both offerings were substantially oversubscribed. In 2005 the Bank had an oversubscribed rights offering of \$25 million and a subsequent \$15 million private placement preference share offering in 2006. Later branded as BOB, the Bank of Solutions, Bank of The Bahamas became synonymous with creating firsts in local retail banking: the first to introduce VISA gift and pre-paid cards, the first local bank with comprehensive online banking and the first to offer e-mail and text alerts to notify customers of deposits, withdrawals, loan payment or other activity on their accounts. Its ATMS remain the only 24/7 banking facilities in The Bahamas to offer a number of features including instructions in Braille and non-envelope deposit capability with immediate value for cash deposits. Though relatively young, Bank of The Bahamas grew through acquisitions including the assets of Workers Bank Limited (2001) and the mortgage portfolio of Citibank (2007).

In September 2016 the Bank's \$40,000,000 Rights Offering was fully subscribed and in December of the same year the Bank offered a private placement of \$30,000,000 at 3.125% Fixed Rate Perpetual Contingent Convertible Bonds ("CoCo") to accredited investors only. This private placement was offered in three tranches of \$10,000,000 each. The first tranche was subscribed by and issued to the Government as at December 31, 2016. The offering closed on February 28, 2017 and effective June 30, 2017, the bond was converted to 6,756,756 voting common shares.



**As of June 30, 2018** Bank of The Bahamas operates 12 branches on 8 islands stretching over more than 500 miles, and continues to assess efficiency of operations across the archipelago.

# THE CHAIRMAN



Dear Shareholders,

Last year, you were told that “BOB like the incredibly creative native straw workers is daily weaving its own pattern for success”. I am pleased to report on the performance of your Bank during fiscal 2018, the product of that weaving.

**After five years of losses, the Bank recognized a net income of \$1.6 million for the year ended June 30, 2018, which compares favorably to a net loss of \$46.5 million for the previous fiscal year.**



The Bank’s improved performance was driven by a number of factors, not the least of which was the ability of its employees to persevere during a period of major changes and significant uncertainty.

The support of the major shareholder, the Government of The Bahamas, by contributing more than \$117.5 million in equity (special retained earnings) during the first and second quarters of fiscal 2018, coupled with funding that enabled the repayment of \$100.0 million of notes over the last three quarters, served to remove much of the uncertainty by eliminating the capital and liquidity deficiencies of the Bank. My colleagues on the Board, the management and the staff of the Bank are cognizant that contributions by the Government are sourced from taxpayers’ funds. We have been and will continue to be wise and prudent managers and stewards of the Bank’s resources.

By December 31, 2017, the Bank had undergone a rightsizing exercise and streamlined its branch network to permanently close its Exuma and Eight Mile Rock branches. The Bank has since installed an ATM in Eight Mile Rock, which has somewhat alleviated the effects that the closure of that branch has had to that community. The

closure of the branches and the decision not to open branches in other communities have come after careful consideration, and not without some regret, over the problems faced by un- or under-banked communities. However, all stakeholders would appreciate the need to stem losses. As a result of the rightsizing exercise, the streamlining of the branch network and other cost saving measures operating expenses decreased by \$1.6 million year over year.

The results for the year were affected favourably by increases in fee and commission income and decreases in interest expense and operational costs. Net fee and commission income for fiscal 2018 increased by \$1.3 million over fiscal 2017, while interest and similar expense decreased substantially by \$3.1 million in fiscal 2018 compared to 2017.

In contrast to the previous year, the Bank was not plagued by excessive provisioning for credit losses. Credit loss expense capped at \$7.6 million in 2018 compared to \$52.0 million in fiscal 2017, a difference of \$44.4 million. This is largely due to the sale and transfer of \$167.7 million in impaired loans (and related interest and fees) by the Bank to Bahamas Resolve Limited, a special purpose vehicle that is

## THE MANAGING DIRECTOR

owned by and was used to facilitate the support of the Government in the transactions that served to restore the Bank's capital and liquidity, as mentioned above. The Bank has also adopted a more aggressive approach to reducing delinquencies via careful adjudication and strong portfolio management. Greater emphasis has also been placed on improving the collection of non-performing loans.

The Bank, based on its performance in the first quarter of fiscal 2019 and consistent with the Board's and management's expectations, is on course to deliver positive results for the year ending June 30, 2019. Attaining sustainable profits and restoring confidence in the Bank are two of our key objectives. Remediating the regulatory and compliance deficiencies, and implementing an improved risk management framework, will assist in accomplishing these goals. Redeeming its preference shares by the end of the second quarter will also have the effect of rebuilding confidence in the Bank, as well as reducing its cost of funds.

In September the Bank engaged a new Managing Director, Mr. Kenrick Brathwaite, a seasoned banker. I extend a warm welcome to Ken, who brings new vision, energy and direction to the Bank's management. Ken succeeded Mrs. Renee Davis, who served in an acting capacity through to March 2018, and who was a valued link of continuity between the previous Board and the current Board.

On behalf of my Board colleagues, I thank you, shareholders, for your continued trust. I also thank our customers for their continuous confidence and support and our employees for their unceasing commitment and dedication to the success of the Bank.



**Wayne J. Aranha**  
Chairman of the Board of Directors



**KENRICK L. BRATHWAITE**

As the Managing Director, it is my vision that Bank of The Bahamas ("BOB") becomes the most efficient customer centric bank in The Bahamas. It is anticipated that this will be achieved by consistently improving and strengthening our products, policies and systems, focusing on the development of all staff through internal and external training and creating a culture of providing optimum customer service to all customers in every instance.

The dedicated staff of our Bank has made this transition much easier through their ongoing sacrifices and commitment to returning Bank of The Bahamas to an institution that all Bahamians can be proud of. Returning our Bank to a level of profitability is a small achievement which we know will now allow us to focus on the additional things that will make us the first choice of all persons to meet all of their banking needs.

Under the theme: Building a Better BOB...Building a Better Bahamas, a Strategic Plan has been developed which will focus on sustained growth and profitability through the implementation of several initiatives. This Strategic Plan is intended to facilitate the journey of our Bank through three phases over the next few years beginning fiscal

2019; strengthening of the foundation, accelerated growth and eventually, market leadership. Some of the overall objectives of this strategy are to create a strong risk management culture, sustained shareholder value, an improved sales and service culture, a more efficient operation and a disciplined, motivated, knowledgeable and well-equipped work force. The process has begun and it will allow us to improve our ability to deliver exceptional service and products to all of our customers resulting in increased value to all stakeholders.

In many ways we have had to transform the very nature of who we were to who we want to become. We have had many challenges which we believe have made us stronger and will make the journey more gratifying as we embark on a path that will make our Bank a Bahamian success story again. We remain committed to making Bank of The Bahamas your ultimate partner in banking solutions.



**Kenrick Brathwaite**  
Managing Director



# THE BOARD OF DIRECTORS

BOB's Board of Directors is responsible for providing guidance to executive management and oversight of the Bank's operations. The Board monitors the Bank's policies and processes to ensure that risk is managed and the Bank is in compliance with applicable laws and regulations which are consistent with sound banking practices.

The current Board is led by Chairman Wayne Aranha and includes individuals skilled in banking, law, business, investment, information technology and human resources management. In fiscal 2018 the Board also welcomed, for the first time in its history, a director nominated by minority shareholders.



**WAYNE ARANHA**

Chairman Of The Board



**KENRICK  
BRATHWAITE**

Managing Director  
Effective September 3, 2018



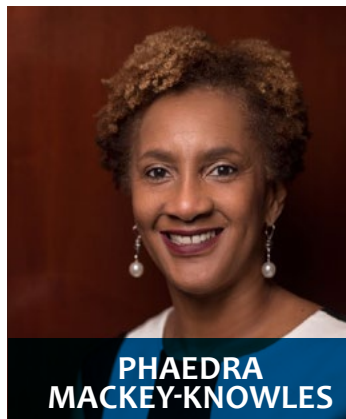
**TIMOTHY BROWN**

Director



**KIRK ANTONI**

Director



**PHAEDRA  
MACKEY-KNOWLES**

Director



**RUTH  
BOWE-DARVILLE**

Director





# CORPORATE GOVERNANCE PRINCIPLES

**The following principles were adopted by the Board of Directors (“the Board”) of Bank of The Bahamas Limited (“the Bank”) and provide the framework for corporate governance of the Bank.**

## ROLE OF BOARD OF DIRECTORS

The Bank’s corporate governance structure seeks to protect the stakeholders of the Bank to ensure a lasting legacy for its shareholders, staff and the Bahamian community. The Board is ultimately responsible for the conduct of the Bank’s affairs and operations. In light of this mandate, the Board provides oversight of the risks identified and ensures that they are adequately monitored and managed. And whilst the management of the day-to-day operations are delegated to the Bank’s executives, the Board reviews policies and procedures to ensure that operations are carried out in compliance with applicable laws and regulations and are consistent with sound banking practices.

The Bank’s “Directors & Officers Corporate Governance Handbook” addresses the powers, duties, responsibilities and roles of Directors such as:- the appointment of the Managing Director and all other Board appointments, approvals of the Budget, Strategic Plan, Remuneration Policies, assessing management’s performance against approved objectives and strategies and providing the annual certification of compliance with the Central Bank’s Corporate Governance Guidelines to the Inspector of Banks & Trust Companies.

## BOARD COMMITTEES

### Board Committees

The Bank’s Board of Directors seeks to facilitate an effective corporate governance framework which is facilitated by Board Committees to ensure transparency and accountability to its stakeholders. These Committees assist in carrying out its responsibilities and provide oversight to major functional areas. Each Committee is governed by a Mandate setting out matters relevant to the composition, responsibilities and administration of the Committee, and other matters that the Board may consider appropriate.

The Bank has six Board Committees which are as follows:-

- CORPORATE GOVERNANCE COMMITTEE
- ENTERPRISE RISK COMMITTEE
- OPERATIONS BOARD COMMITTEE
- HR & COMPENSATION BOARD COMMITTEE
- AUDIT & FINANCE BOARD COMMITTEE
- CREDIT RISK MANAGEMENT BOARD COMMITTEE

## Director Attestations

There are various policies that Directors are required to adhere to as members of the Board of a bank. Therefore, on an annual basis, the Board completes attestations which determine their independence, whether any possible conflicts of interest may have arisen during the course of their term and attestations which seek to confirm their fiduciary responsibility to provide the necessary corporate governance oversight required.

## Compensation of Directors

The total remuneration of the Board is approved by the shareholders at the Bank’s Annual General Meeting (“AGM”) and may be divided among members as they see fit.

## Director Education

Each Director is expected to be knowledgeable about concepts discussed and to ensure that decisions made by the Board are reasonable. Toward this end, the Bank provides ongoing educational opportunities for its Directors through seminars, trade publications and regulatory updates.

## Independence of Directors

As part of its evaluation process, each candidate nominated to serve on the Board completes a document to determine their independence in accordance with best practices and within the Central Bank of The Bahamas’ Guidelines for the Corporate Governance of Banks and Trust Companies Licensed to do Business within and from within The Bahamas. Therefore, we can attest that the Board is comprised of a substantial majority of Directors who meet The Central Bank of The Bahamas’ criteria for independence. Should a Director not meet these criteria during the course of the year of service on the Board, said



Director is required to update the Board with any new information in relation to interests or relationships relevant to independence.

## BOARD MEETINGS

### Frequency of Meetings

Board Committee meetings held during fiscal 2018 are as follows:-

**Corporate Governance Board Committee 0**

**Audit & Finance Board Committee 6**

**Operations Board Committee 4**

**Human Resources & Compensation Board Committee 4**

**Enterprise Risk Board Committee 2**

























**Credit Risk Management Committee 9**

























The business that would normally be dealt with by the Corporate Governance Board Committee was dealt with at meetings of the Board.

























### Attendance at Meetings

Regular attendance at all Board meetings, together with committee meetings and the AGM, is expected of all Directors. Following is a record of attendance during the 2018 fiscal year:

### For the period July 1, 2017 to June 30, 2018

| Director                  | BOD Meeting July 25, 2017   | BOD Meeting August 10, 2017   | BOD Meeting Sept. 29, 2017  | BOD Meeting Oct. 17, 2017   |
|---------------------------|---|---|---|---|
| Wayne J. Aranha           |  |  |  |  |
| Anthony Allen             |  |  |  |  |
| Ruth Bowe-Darville        |  |  |  |  |
| Kirk Antoni               |  |  |  |  |
| Timothy Brown             |  |  |  |  |
| Renee L. Davis, Acting MD |  |  |  |  |

| Director                  | BOD Meeting Nov. 28, 2017   | BOD Meeting Dec. 12, 2017   | BOD Meeting Jan. 16, 2018   | BOD Meeting Feb. 2 2018   |
|---------------------------|---|---|---|---|
| Wayne J. Aranha           |    |    |    |    |
| Ruth Bowe-Darville        |    |    |    |    |
| Kirk Antoni               |   |   |   |   |
| Timothy Brown             |  |  |  |  |
| Phaedra Mackey-Knowles    |  |  |  |  |
| Renee L. Davis, Acting MD |  |  |  |  |

| Director                  | BOD Meeting March 6, 2018   | BOD Meeting April 17, 2018  | BOD Meeting June 7, 2018  | BOD Meeting June 29, 2018   |
|---------------------------|---|---|---|---|
| Wayne J. Aranha           |  |  |  |  |
| Ruth Bowe-Darville        |  |  |  |  |
| Kirk Antoni               |  |  |  |  |
| Timothy Brown             |  |  |  |  |
| Phaedra Mackey-Knowles    |  |  |  |  |
| Renee L. Davis, Acting MD |  |  |  |  |

 = Present    = Apologies    = was not a Director at that time

## Preparation for Meetings

The Chairman along with the Managing Director prepares the agenda for each meeting. In addition, the Management team provides reports on key issues to their respective Board Committees relative to the various units of the Bank. Directors may also request that certain items be added to the Agenda for discussion at the Board level.

Board reports are uploaded to a portal in advance of Board meetings to give Directors an opportunity to review reports and, where possible, to obtain additional information from management or pose any questions or concerns they may have prior to the meetings.

## Board Certification

Each year the Board is required to issue a Corporate Governance Statement to The Central Bank of The Bahamas confirming that it is familiar with the contents of the Guidelines for the Corporate Governance of Banks and Trust Companies Licensed to do Business Within and from Within The Bahamas and is adhering to the guidelines as outlined. On 30th April 2018, the Board submitted its Annual Certification to the Central Bank confirming its opinion that the Bank was materially compliant with the principles of the Corporate Governance Guidelines. Whilst a number of the deficiencies noted in prior years had been cleared, the Board was obliged acknowledge that continued attention and progress were required in the following areas, in order to further enhance the control environment of the Bank and improve the enterprise risk management process:

1. Weakness in the management, administration and communication of policies and procedures, which will be addressed through the implementation of a policy and procedures framework and a task force to review and update existing policies and recommend the development of new policies and procedures as necessary.
2. Enhancements to the Business Continuity Management Program and annual testing of the Business Continuity Plan.
3. Monitoring of the remediation of all audit deficiencies.
4. Monitoring of the process to ensure all Directives of the Central Bank are remediated timely, in particular that AML/CFT concerns are adequately addressed.

An action plan to correct the deficiencies, a copy of which was submitted to the Inspector, has been prepared and is being implemented. The Board will continue to give priority to the resolution of

deficiencies, the goal being that the attestation for 2018 will reflect full compliance with the Guidelines.

The committees of the Board in collaboration with management play a vital role in ensuring that the Bank complies with the Guidelines. Summaries of the committees' activities follow.

## Corporate Governance Committee

The mandate of the Corporate Governance Board Committee is to ensure that Directors and Officers of the Bank conduct themselves in accordance with the Bank's Articles of Association, guidelines as set out in the Bank's Corporate Governance Handbook and recommendations made by the regulatory and supervisory bodies. During the year, a number of this committee's primary objectives were dealt with by the Board, including:

- The review and amendment to Board committee mandates
- The review of the Board's performance
- Oversight of the remuneration, benefits and bonuses of the Senior Executives
- Recruitment of the Managing Director.

## Enterprise Risk Committee

All Directors are members of this committee, which is chaired by Mr. Aranha; its mandate is to provide guidance to the Board in defining the risk appetite for the Bank and overseeing the identification, assessment, monitoring and managing of all major areas of risks that may impact the Bank. The responsibilities include:

- Review and recommendation for approval by the Board the risk appetite of the Bank, the risks inherent in the Bank's businesses and strategic direction and the overall risk management strategy
- Review key policies and procedures for the effective identification, assessment, monitoring and management of Strategic, Credit, Market, liquidity and Funding, Operational, Compliance, Legal and reputational risks
- Oversight of management's administration of, and compliance with, the Bank's policies and guidelines respecting risk.

The Bank is currently undergoing new enterprise wide assessments of its risks, including Anti-Money Laundering and Countering the Financing of Terrorism risks.

## Operations Board Committee

Chaired by Mr. Antoni, the Operations Board Committee is concerned with ensuring that the operations of the Bank are consistent with the business objectives and strategies identified by Management and as approved by the Board. A key objective is to provide efficient and effective customer service through best practices, productivity maximization and staff efficiency, using the best technology available, while ensuring that the necessary controls are in place to mitigate against loss. Key issues addressed by the Operations Board Committee during the year included:

- The review of proposals relating to the acquisition of hardware and software connected to the implementation of new systems, and making recommendations to the Board on same
- The review and ratification of the IT Department's activities and Strategic Plan.

## Audit & Finance Board Committee

The Audit and Finance Board Committee's primary purpose is to assist the Board in fulfilling its oversight responsibilities relating to financial reporting, external and internal audit functions, finance, and compliance with legal and regulatory requirements. This committee is chaired by Mr. Brown, and its involvement in the areas within its purview included, but is not limited to:

- The review of the Bank's financial reporting and accounting standards and principles, significant changes in such standards, in particular, the effect of IFRS 9
- The review of the quarterly and annual financial statements, including the discussion with management and the external auditors or internal auditors, as may be necessary, and the approval of same for ratification by the Board
- Meetings with the external auditors at the planning and completion stages of the audit
- Review and approval of the internal audit plan, audit schedule and resources
- Monitor the clearance (remedial action) taken by Management in response to matters raised by internal and external auditors
- Approval of the financial budget for ratification by the Board, and ensuring that the activities remain consistent with the Strategic Plan approved by the Board.

## Human Resource and Compensation Board Committee

The mission of the Human Resource and Compensation Board Committee, which is chaired by Mrs. Bowe-Darville, is to review, assess and make recommendations as it relates to the remuneration of all staff, except for certain senior executives. The HR Committee is responsible for and during the year has been engaged in the following activities:

- Review and amendment of the Bank's HR policies and the revisions to the Employee Handbook
- Oversight of the recruitment, development and retention of the Bank's workforce.

The HR Committee will play a significant role in the review and monitoring of the Bank's leadership and succession planning efforts, which are currently underway. It is envisaged that strategic priorities will be linked to talent needs and the succession plan.

## Credit Risk Management Board Committee

Mrs. Mackey-Knowles chairs the Credit Risk Management Board Committee which, not unexpectedly given the need to address with alacrity and intensity the credit issues, has been very active during the year. The Credit Committee is mandated to provide guidance to the Board in defining the credit risk appetite for the Bank and to oversee the identification, assessment, monitoring and managing of credit risk. The committee's work has included:

- Implementation of revised credit policies
- Review, authorize and approve loans of credit applications that were in excess of the lending limits of the Bank's Adjudication Function, but within the Credit Committee's lending limit and had been recommended by the Management; where in excess of the committee's lending limit refer to the Board with the considered and appropriate recommendation
- Reviewing reports and action plans on non-performing, watch-listed and out-of-order credits, and ensuring the adequacy of the allowance of credit losses.



## OUR COMMITMENT TO SERVICE



**“Working Together to Consistently Provide Exceptional Customer Experience and Superior Financial Solutions.”**

Most local and international Banks struggle with the same question:

“How do we grow our customer base and meet or exceed our customers’ service expectations at the same time?”

For example, a large increase in new customers may mean increased foot traffic in a branch, which in turn could lead to longer wait times unless properly managed. Therefore, banks must be resourceful in finding creative solutions to increase the speed and quality of service.

At Bank of The Bahamas we survey our customers regularly and customers are given an opportunity to provide positive or negative feedback via comment cards.

As we listen to your concerns and suggestions we are continuously working to address the areas of our service that call for improvement. For some issues the solution may simply require tweaking or re-engineering existing processes and/or additional staff training. For others, a substantial financial investment may be required, and therefore, might be phased in over a period of time.

In the coming months we expect to roll out several exciting initiatives that will significantly enhance service delivery to our customers throughout The Bahamas. These will include the introduction of more offsite ATM locations and an enhancement to our BOB Express Online Banking service that will enable customers to bank on the go using their mobile devices. Stay tuned!

## OUR COMMITMENT TO STAFF



**At Bank of The Bahamas  
we recognize that our most  
valuable asset is our staff.**



Our people are the heart and soul of this enterprise and without them there would be no BOB. This is why we emphasize recruiting the right people and investing in them to ensure their development and growth as banking professionals.

At Bank of The Bahamas, we always look for people who love people and who have a passion for serving others. While you can teach people to perform tasks it is much harder to teach people to care, and this is what helps to set our Bank apart from the others. Delivering exceptional experiences requires having your head and your heart in the game and BOB has no shortage of either.

Whether working on the frontline to facilitate customer requests or behind the scenes to ensure that systems run smoothly, our team is committed to making every customer experience a positive one. With each transaction and smile, our people make the promise a reality for our customers every day.

And we in turn are committed to being the employer of choice by making BOB a great place to work. Our commitment to our people includes:

- Training them in the BOB WAY
- Providing opportunities for professional development and advancement
- Providing competitive compensation and excellent benefits for our staff
- Creating a healthy and wholesome work environment

And most importantly we respect and value the contribution of every member of our team. In the words of an African proverb "When spider webs unite they can tie up a lion", and it is only by coming together that we achieve our vision of a better, faster, customer centric BOB, the best bank in The Bahamas!



# OUR COMMITMENT TO COMMUNITY



**BOB, “The Bank with a heart”  
has always strived to make The Bahamas  
a better place by being  
a responsible corporate citizen.**

S.P.A.R.K. Innovation in Rawson Square

In this regard, FY2018 was no exception for the bank; however this year’s approach was slightly different.

For the first time in its history, Bank of The Bahamas sponsored a Junior Achievement group. This required an eight month commitment by BOB staff volunteers who became JA Advisors. Every Tuesday night and many Saturdays BOB’s Advisors met with the enthusiastic group of Achievers called S.P.A.R.K. INNOVATION and mentored them in the principles of starting a business, product development and sales and marketing.

Over the course of the Programme, the Achievers developed and sold a number of unique products including condiments made of Bahamian ingredients, Lit Sips Mugs featuring popular Bahamian Sayings and tie dyed T-Shirts.

S.P.A.R.K. INNOVATION also competed in all of the activities on the JA calendar. Although the company did not win the overall competition, The Achievers racked up several victories along the way, including winner of the Sports Day and Pep Rally and overall winner of both the New Providence and All Bahamas Speech Competitions. Both Competitions were won by Amani Stuart, SPARK’s President. Our Assistant Marketing Manager Rochelle Walker also received the award for JA Advisor of The Year.



Sparkling Seasonings



Sparky tees for sale



Making a sale



S.P.A.R.K. Innovation Lit Sips



S.P.A.R.K. Innovation at JA Sports Day





BOB's donation to hurricane victims on World Food Day



ICWFF Press Conference



BOB working at the Cultural Festival



Laptop donation to Great Commission Ministries



Teamwork makes the dream work



Red Cross Fair volunteers



BOB Volunteers at Love That Child



Making hard work look easy

In addition to sponsoring JA, Bank of The Bahamas also made other significant contributions to our community. These included

### Humanitarian and Social Needs

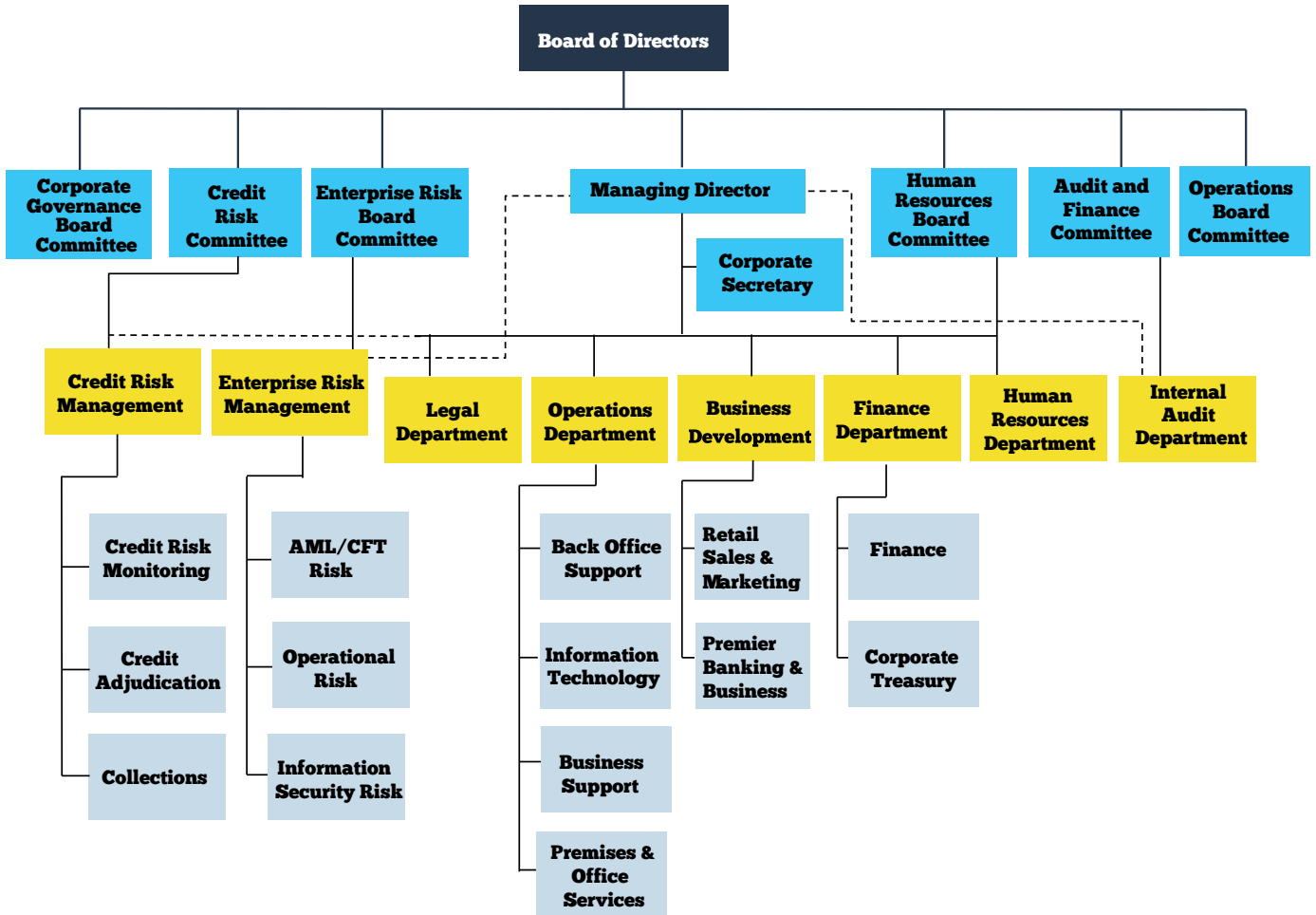
- Sponsored the "Love that Child" Musical Production to benefit Children's Homes
- Donated food supplies to Bahamian Victims of Hurricane Matthew on World Food Day
- Provided continued support for programmes of The Bahamas Red Cross Society and the Salvation Army through sponsorship and volunteerism.
- Helped the AIDS Foundation raise funds for medications to combat HIV & AIDS
- Gave away back packs for Back to School
- Donated laptops to Great Commission Ministries.

### Other

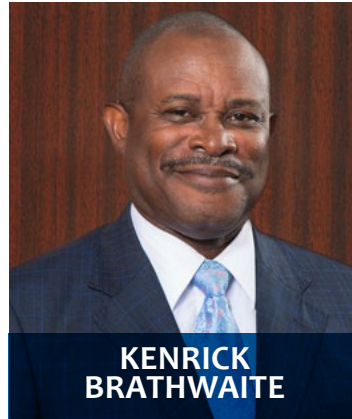
- BOB provided banking and cash management services for the International Culture Wine & Food Festival, a commitment of more than 80 staff working over two days.



# CORPORATE STRUCTURE



# EXECUTIVE MANAGEMENT



**KENRICK BRATHWAITE**  
Managing Director



**VANESSA TAYLOR**  
Chief Operating Officer



**JIHANNE HOSMILLO-WILLIAMS**  
Chief Financial Officer



**CHARLENE PAUL**  
Chief Internal Auditor



# SENIOR MANAGERS

- **Earl Beneby**  
Corporate Manager,  
Corporate & Commercial Services
- **Brea Braynen**  
Senior Manager,  
Collections and Recoveries
- **Kelvin Briggs**  
Senior Manager,  
Credit Adjudication
- **Indira Deal**  
General Legal Counsel
- **Jillian Ferreira**  
Senior Manager,  
Business Services

- **Wendell Gardiner**  
Corporate Manager,  
Compliance
- **Elnora Major**  
Senior Manager,  
Back Office Support
- **Byron Miller**  
Senior Manager,  
Business Development
- **Milton Smith**  
Sr. Manager,  
Information Technology

- **Ian Thompson**  
Corporate Manager,  
Credit Adjudication
- **Maureen Woodside-Turnquest**  
Financial Controller
- **Laura Williams**  
Manager,  
Corporate Affairs
- **Tanya Young**  
Corporate Manager,  
Human Resources

# MANAGEMENT DISCUSSION AND ANALYSIS (MD&A)

OF FINANCIAL POSITION  
AND RESULTS OF  
OPERATIONS FOR  
THE FINANCIAL YEAR  
ENDED JUNE 30, 2018

| FINANCIAL HIGHLIGHTS                 |           |            |            |            |            |
|--------------------------------------|-----------|------------|------------|------------|------------|
|                                      | 2018      | 2017       | 2016       | 2015       | 2014       |
| Interest and Similar Income          | \$ 37.13  | \$ 38.83   | \$ 40.01   | \$ 42.74   | \$ 49.82   |
| Net Interest Income                  | \$ 27.92  | \$ 26.54   | \$ 24.34   | \$ 26.21   | \$ 31.49   |
| Net Non-Interest Income              | \$ 10.93  | \$ 10.05   | \$ 9.29    | \$ 6.79    | \$ 6.15    |
| Operating Expenses                   | \$ 29.69  | \$ 31.24   | \$ 32.53   | \$ 37.27   | \$ 34.20   |
| Net Credit Loss Expense              | \$ 7.57   | \$ 51.96   | \$ 24.50   | \$ 26.12   | \$ 69.72   |
| Net Income/(Loss)                    | \$ 1.60   | \$ (46.49) | \$ (23.41) | \$ (30.40) | \$ (66.28) |
| Earnings/(Loss) per Share (EPS)      | \$ 0.04   | \$ (1.43)  | \$ (1.09)  | \$ (1.42)  | \$ (3.21)  |
| Total Assets                         | \$ 834.19 | \$ 755.81  | \$ 853.42  | \$ 811.70  | \$ 771.07  |
| Loans and Advances to Customers, net | \$ 351.49 | \$ 448.12  | \$ 509.88  | \$ 569.41  | \$ 660.55  |
| Total Liabilities                    | \$ 656.35 | \$ 691.91  | \$ 789.33  | \$ 720.91  | \$ 701.33  |
| Total Shareholders Equity            | \$ 177.85 | \$ 63.91   | \$ 64.09   | \$ 90.79   | \$ 69.74   |
| Share Closing Price                  | \$ 1.01   | \$ 1.47    | \$ 5.22    | \$ 5.22    | \$ 5.22    |
| Risk Adjusted Capital Ratio          | 45.1      | 13.9       | 11.7       | 17.40      | 11.13      |
| Efficiency Ratio*                    | 76.41     | 84.64      | 94.35      | 106.31     | 90.86      |

\$ amounts are stated in Millions. The EPS and Share Price in \$, and Capital and Efficiency Ratios are %.

**This MD&A should be read in conjunction with the audited consolidated financial statements of the Bank included in this Annual Report.**

## Overview

In the past several years, we continued the journey to create a better Bank of The Bahamas working towards sustainable profitability, positive returns for our investors and financial stability for all of our stakeholders. After five years of losses, the Bank has returned to profitability and recognized a net income of \$1.6 million for the year ended June 30, 2018.

The Bank recorded net interest income and net non-interest income of \$1.4 million and \$0.9 million, respectively, higher than prior year, which resulted in \$2.3 million positive variance in the Bank's total operating income from \$36.6 million in prior year to \$38.9 million for the year ended June 30, 2018.

Operating expenses continued to decrease year on year from \$31.2 million during prior year to \$29.7 million for the year ended June 30, 2018. Consequently, the Bank's net income before net credit loss expense increased from \$5.3 million to \$9.2 million for the years ended June 30, 2017 and 2018, respectively.

With a significant reduction of \$44.4 million in net credit loss expense plus the increase in net revenue as the operating expenses decreased, the Bank's results of operations reported a net income of \$1.6 million for the year ended June 30, 2018 compared to a net loss of \$46.5 million for the year ended June 30, 2017. While credit losses directly affect the Bank's overall profitability, the net income reported at year end is indicative of the Bank's commitment to provide positive returns for our stakeholders and a stable and safe institution for our depositors.

During the year, the Bank's focus on its capitalization initiatives resulted in improvement in its eligible capital base, reflective of the Bank's

capital ratios exhibiting an overall increase since the prior year, far exceeding the minimum regulatory requirements, as discussed below.

### ► Interest and Similar Income

Interest income for the year ended June 30, 2018 was \$1.7 million or 4.39% lower than prior year as interest income from loans and advances to customers decreased by \$4.8 million due to the decline in the Bank's performing loan portfolio by \$28.5 million or 8.48%. This was partially offset by higher interest income accrued on note receivable by \$2.4 million, higher interest on cash and short-term investments by \$0.6 million (mainly owing to interest on Treasury Bills), and higher interest income on investment securities by \$0.1 million.

### ► Interest and Similar Expense

Interest and similar expense trended lower by \$3.1 million or 25.11% compared to prior year. The reduction in interest expense is indicative of the decreased cost of funds and decrease in the deposit base of approximately \$35.1 million or 5.31% as at year end.

### ► Net Interest Income

Net interest income represents the amount by which income on interest earning assets exceeds interest expense incurred on interest bearing deposits. The Bank's net interest income increased by \$1.4 million or 5.22% during the year as the Bank effectively managed the interest income and expense movements noted above.

### ► Net Non-Interest Income

Net non-interest income consists of the Bank's fees and commission income and expense from its cards, deposits and credit services, including other income. The Bank's net non-interest income increased by \$0.9 million or 8.72% during the year, which ended with \$10.9 million compared to \$10.0 million in the prior year. This increase was driven by higher revenue from credit, deposit and card services' fee income for the administration of several government initiatives, as well as a higher volume of transactions on products and services. The Bank continues to strengthen its revenue streams from its auxiliary services.

### ► Net Credit Loss Expense

Net credit loss expense of \$7.6 million is \$44.4 million or 85.43% lower than prior year. The movement is consistent with the change in non-performing loans which decreased by \$145.3 million or 58.84% from \$246.9 million as at June 30, 2017 to \$101.6 million as at June 30, 2018, largely owing to the sale and transfer of non-performing loans to Resolve Bahamas Limited, which then improved the Bank's credit quality providing some level of relief in the Bank's credit losses during the year. The Bank continues to implement stringent assessments of specific credit losses as the Bank, like the industry, continues to be challenged by high loan delinquencies, reduced values on collateral holdings and

difficulty realizing on the collateral as experienced within the present economic environment. The Bank has adopted a more aggressive approach to reducing delinquencies and greater emphasis has also been placed on improving the collection of non-performing loans.

### ► Operating Expenses

Operating expenses before impairment losses fell by \$1.3 million or 4.15% year on year, ending at \$29.7 million versus \$31.0 million in the prior year as the Bank continued to focus on cost optimization measures. The Bank incurred lower staff costs during the year, despite the rightsizing exercise during second quarter. Licenses and other fees decreased primarily with certain savings from professional fees. Depreciation expenses declined across all categories namely leasehold improvements, mechanical, computer equipment and software as several items were fully depreciated/amortized during the year. Occupancy, marketing, and telecommunication expenses decreased year on year. The Bank did not incur any additional impairment losses during the year.

Efficiency ratio based on operating expenses before impairment losses improved from 84.64% in the prior year to 76.41% for the year ended June 30, 2018. Management continues to seek and implement cost control measures in line with the Bank's plan to manage its costs and sustain profitability.

### ► Statement of Financial Position

The Bank's risk management structure promotes sound business decisions. Investment securities consist primarily of government stocks, cash equivalents consist solely of government Treasury Bills, and cash and due from banks have been placed with high quality reputable institutions. Strategic reviews of the loan portfolio are performed to minimize the Bank's exposure to those balances where collectability may be uncertain.

### ► Total Assets

Total assets stood at \$834.2 million, an increase of \$78.4 million or 10.37% compared to the prior year's total assets of \$755.8 million. This increase is primarily owing to the increase in Cash and account with The Central Bank by \$25.6 million or 26.10%, growth in investment securities by \$23.1 million or 55.88% with the purchase of additional Bahamas Government Registered Stocks, new investments in short-term Treasury Bills of \$56.7 million or 100%, and increase in note receivable of \$67.7 million or 67.70%. These noted increases were partially offset by reduced net loans and advances to customers, down by \$96.6 million or 21.56%, from \$448.1 million as at June 30, 2017 to \$351.5 million as at June 30, 2018. The overall decline in net loans and advances was due to lower gross loans and advances by \$173.8 million or 29.82% year over year, partly offset by lower provisions for credit losses, primarily as a result of the Resolve transaction. Provisions for credit losses moved from \$142.6 million to \$65.6 million, a decrease of \$77.0 million or 53.96%.



## ▶ Total Liabilities

Total liabilities stood at \$656.3 million, a decrease of \$35.6 million or 5.14% compared to prior year's total liabilities of \$691.9 million. Deposits from customers and banks, which account for about 95.74% of total liabilities, decreased by \$35.5 million or 5.35%, from \$663.9 million as at June 30, 2017 to \$628.4 million as at June 30, 2018. The decline in the Bank's deposit base primarily stemmed from a net decrease in demand deposit accounts and term deposits, despite an increase in savings accounts. Notable decreases were seen in government and related party demand deposit accounts and business term deposits, while an increase was noted in individual savings accounts. The Bank continues with its initiatives in creating and implementing sales and service strategies and ensuring successful execution to achieve optimal growth.

## ▶ Total Shareholders' Equity

Total shareholders' equity stood at \$177.8 million, an increase of \$113.9 million or 178.29% compared to prior year equity of \$63.9 million. This increase was primarily driven by the additional \$117.5 million of Special Retained Earnings as a result of the sale and transfer of non-performing loans to Resolve Bahamas Limited. Accumulated deficit also showed positive variance as the Bank recorded net income for the year. Net gain on investment securities valuation further contributed to the overall increase in equity. Share capital decreased by \$6.2 million with the full redemption of Classes D and E preference shares.

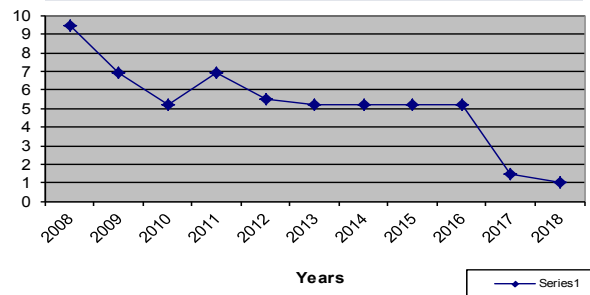
Since the first quarter, all of the Bank's key capital ratios have been restored to compliance and remained strong, with Total Risk Adjusted Capital ratio of 45.10% as at June 30, 2018 compared to a minimum requirement of 18.00%.

## ▶ Conclusion

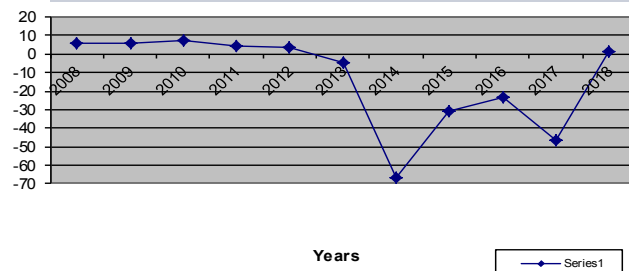
The team at Bank of The Bahamas remains committed to consistently providing exceptional customer service and superior financial solutions. Our Bank was founded and remains dedicated to a tradition of financial integrity, quality and excellence. Through product innovation, diversification and enhanced customer service, coupled with human capital development and new technology, the Bank is devoted to achieving further operating efficiencies and increased value for each of our stakeholders. The key objective remains sustainable growth and sound liquidity management, while maintaining healthy reserves and capital levels.

A comprehensive three-phased strategic plan is now underway and continues to be our focus. We at BOB, are joining forces, the best of each of us, to create a stronger, better BOB. With our Mission, we are "Working Together to Consistently Provide Exceptional Customer Experience and Superior Financial Solutions", our goal is to be "YOUR ULTIMATE PARTNER FOR BANKING SOLUTIONS".

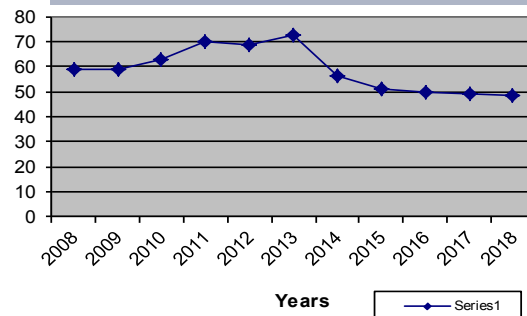
### Share Price



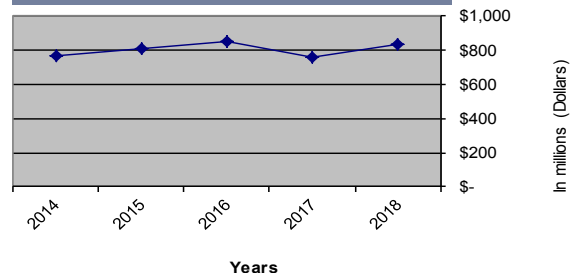
### Net Income/(Loss)



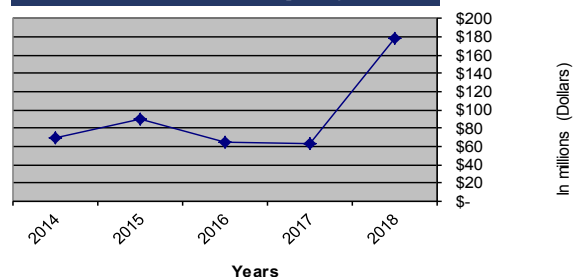
### Gross Revenue



### Total Assets



### Shareholders Equity





## CONSOLIDATED FINANCIAL STATEMENTS BANK OF THE BAHAMAS LIMITED

Year ended June 30, 2018

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## INDEPENDENT AUDITORS' REPORT

To the Shareholders and Directors of Bank of The Bahamas Limited  
Report on the Audit of the Consolidated Financial Statements

### *Opinion*

We have audited the consolidated financial statements of Bank of The Bahamas Limited and its subsidiaries ("the Bank"), which comprise the consolidated statement of financial position as at June 30, 2018, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, including significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Bank as at June 30, 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### *Basis for Opinion*

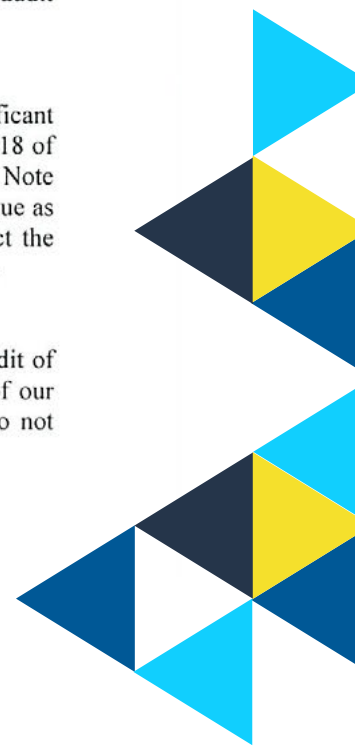
We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Bank in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Material uncertainty related to going concern*

We draw your attention to Note 2(a) in the consolidated financial statements. The Bank experienced significant operating losses for the several years prior to the current year and has an accumulated deficit at June 30, 2018 of \$138,900,256 (2017: \$140,498,322). These events and conditions, along with other matters as set forth in Note 2(a), indicate that a material uncertainty exists that may cast significant doubt on the Bank's ability to continue as a going concern. Management does not expect that the operating losses or accumulated deficit will impact the Bank's continuing ability to operate as a going concern. Our opinion is not modified in respect of this matter.

### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.





## INDEPENDENT AUDITORS' REPORT

*Key Audit Matters (continued)*

| <i>Provision for loan losses (\$65,649,984, see note 7)</i>   |   |
|---|---|
| <i>The risk</i>   | <i>Our response</i>   |
| <p>Significant estimates are made in valuing the Bank's loan portfolio and determining the adequacy of the provision for loan losses.</p> <p>The valuation of the loan portfolio and determination of the amount of the provision for loan losses is considered a significant risk because inadequate estimates of the required provisions could have a material financial impact on the consolidated financial statements should a material loan loss occur without adequate provisions.</p> | <p>In this area, our audit procedures included:</p> <ul style="list-style-type: none"> <li>• Reviewing the internal controls and testing the key controls;</li> <li>• Re-performance of the calculation of the allowance for loan losses and challenging management's judgment and assumptions used in calculating the provision for loan losses; and</li> <li>• Assessment of the methodology used to determine the allowance for loan losses</li> </ul> |

| <i>Regulatory capital (see note 30)</i>   |   |
|---|---|
| <i>The risk</i>   | <i>Our response</i>   |
| <p>The Bank is subject to a variety of laws and regulations and operates in a highly regulated environment. The Bank is also subject to a number of reporting requirements by the Central Bank of The Bahamas (the "Central Bank").</p> <p>Management of regulatory capital is considered a significant risk because failure to comply with Central Bank guidelines and regulations may result in penalties, revocation of license, and/or serious reputational damage to the Bank.</p> | <p>In this area, our audit procedures included:</p> <ul style="list-style-type: none"> <li>• Reviewing correspondence between the Bank and the Central Bank to identify instances of non-compliance with the Central Bank's guidelines and to determine the impact thereof during the year and to identify any specific regulatory stipulations imposed on the Bank.</li> <li>• We inspected the annual corporate governance certification sent by the Board of Directors to the Central Bank and obtained confirmation of compliance from the Central Bank and The Securities Commission of The Bahamas.</li> <li>• We inquired of management as to any issues relating to compliance with existing and new regulations and considered the adequacy of the Bank's disclosures in respect of regulatory capital.</li> </ul> |

## INDEPENDENT AUDITORS' REPORT



### Key Audit Matters (continued)

| <i>Interest income (\$37,127,920, see note 19)</i>  |  |
|---|--|
| <i>The risk</i>   | <i>Our response</i>  |
| <p>Interest income is the Bank's primary source of revenues.</p> <p>The existence and accuracy of interest income are considered to be a key audit area due to the material financial impact of this account on the Bank's consolidated financial statements.</p> | <p>In this area, our audit procedures included:</p> <ul style="list-style-type: none"> <li>• Reviewing the internal controls and testing the key controls;</li> <li>• Confirmation of principal balances and terms of interest bearing assets and vouching interest bearing assets to supporting documentation evidencing amounts, interest rates and payment terms; and</li> <li>• Substantive analytical procedures and re-performance of the calculation of interest accruals to test the accuracy of interest income.</li> </ul> |

### *Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

### *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.





## INDEPENDENT AUDITORS' REPORT



### *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)*

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### *Other information*

We expect to receive other information from the Bank on October 30, 2018, which will comprise the information to be included in the Bank's annual report, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not and will not cover other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether there are indications that the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we determine that there is a material misstatement of this other information; we would be required to report that fact.

The engagement partner on the audit resulting in this independent auditors' report is Lambert D. Longley.

Nassau, Bahamas  
October 23, 2018




## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

June 30, 2018, with corresponding figures for 2017  
(Expressed in Bahamian Dollars)

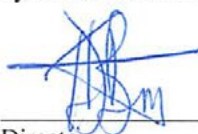
|  | Notes  | 2018                  | 2017                  |
|--|--------|-----------------------|-----------------------|
| <b>ASSETS</b>                          |        |                       |                       |
| Cash and account with the Central Bank | 5, 25  | \$ 123,537,932        | \$ 97,969,652         |
| Cash equivalent - Treasury Bills       | 5, 25  | 56,726,814            | -                     |
| Due from banks                         | 5      | 43,678,603            | 47,981,770            |
| Investment securities                  | 6, 25  | 64,521,278            | 41,392,518            |
| Loans and advances to customers, net   | 7, 25  | 351,489,088           | 448,124,914           |
| Non-current assets held for sale       | 8      | -                     | 925,000               |
| Investment property                    | 9      | 6,463,000             | 6,463,000             |
| Other assets                           | 10, 25 | 16,093,374            | 8,873,414             |
| Property and equipment, net            | 11     | 3,086,108             | 3,056,345             |
| Computer software, net                 | 12     | 898,026               | 1,026,580             |
| Notes receivable                       | 13, 25 | 167,700,000           | 100,000,000           |
| <b>TOTAL ASSETS</b>                    |        | <b>\$ 834,194,223</b> | <b>\$ 755,813,193</b> |
| <b>LIABILITIES</b>                     |        |                       |                       |
| Deposits from customers and banks      | 14, 25 | \$ 628,405,812        | \$ 663,903,707        |
| Other liabilities                      | 15, 25 | 22,482,469            | 22,167,898            |
| Deferred loan fees                     |        | 5,456,923             | 5,833,983             |
| <b>Total liabilities</b>               |        | <b>656,345,204</b>    | <b>691,905,588</b>    |
| <b>EQUITY</b>                          |        |                       |                       |
| Share capital                          | 16     | 57,860,505            | 64,010,505            |
| Share premium                          | 16     | 81,950,384            | 81,950,384            |
| Treasury shares                        | 17     | (1,318,224)           | (1,318,224)           |
| Reserves                               | 18     | 6,133,678             | 5,140,730             |
| Special retained earnings              | 13     | 172,122,932           | 54,622,532            |
| Accumulated deficit                    |        | (138,900,256)         | (140,498,322)         |
| <b>Total equity</b>                    |        | <b>177,849,019</b>    | <b>63,907,605</b>     |
| <b>TOTAL LIABILITIES AND EQUITY</b>    |        | <b>\$ 834,194,223</b> | <b>\$ 755,813,193</b> |

See accompanying notes to consolidated financial statements.

These consolidated financial statements were approved by the Board of Directors on October 23, 2018 and are signed on its behalf by:



Director



Director



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended June 30, 2018, with corresponding figures for 2017  
(Expressed in Bahamian Dollars)

|   | Notes  | 2018                | 2017                   |
|---|--------|---------------------|------------------------|
| Interest and similar income                           | 19, 25 | \$ 37,127,920       | \$ 38,830,908          |
| Interest and similar expense                          | 19, 25 | (9,206,684)         | (12,294,233)           |
| Net interest income                                   |        | 27,921,236          | 26,536,675             |
| Fees and commission income                            | 20, 25 | 8,152,375           | 6,919,145              |
| Fees and commission expense                           | 20, 25 | (447,115)           | (515,661)              |
| Net fees and commission income                        |        | 7,705,260           | 6,403,484              |
| Other operating income                                | 21     | 3,225,543           | 3,650,175              |
| Total operating income                                |        | 38,852,039          | 36,590,334             |
| Credit loss expense, net                              | 7      | (7,568,185)         | (51,957,793)           |
| Net operating income/(loss)                           |        | 31,283,854          | (15,367,459)           |
| Operating expenses                                    | 22, 25 | (29,685,788)        | (31,244,588)           |
| Government subsidy                                    | 25     | -                   | 117,683                |
| <b>Net income/(loss)</b>                              |        | <b>1,598,066</b>    | <b>(46,494,364)</b>    |
| <b>Other comprehensive income</b>                     |        |                     |                        |
| Net gain on available-for-sale financial assets       | 6, 18  | 992,948             | 194,500                |
| <b>Total comprehensive income/(loss) for the year</b> |        | <b>\$ 2,591,014</b> | <b>\$ (46,299,864)</b> |
| Earnings/(loss) per share                             |        |                     |                        |
| Basic earnings/(loss) per ordinary share              | 28     | \$ 0.04             | \$ (1.43)              |

See accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended June 30, 2018, with corresponding figures for 2017  
(Expressed in Bahamian Dollars)

|  | Share<br>Capital     | Share<br>Premium     | Treasury<br>Shares    | Reserves            | Special<br>Retained<br>Earnings | Accumulated<br>Deficit  | Total<br>Equity       |
|--|----------------------|----------------------|-----------------------|---------------------|---------------------------------|-------------------------|-----------------------|
| <b>Balance, June 30, 2016</b>                                | \$ 45,838,935        | \$ 54,004,621        | \$ (1,318,224)        | \$ 4,946,230        | \$ 54,622,532                   | \$ (94,003,958)         | \$ 64,090,136         |
| <i>Total comprehensive loss:</i>                             |                      |                      |                       |                     |                                 |                         |                       |
| Net loss for the year  | -                    | -                    | -                     | -                   | -                               | (46,494,364)            | (46,494,364)          |
| <i>Other comprehensive income:</i>                           |                      |                      |                       |                     |                                 |                         |                       |
| Net gain on available-for-sale<br>financial assets (Note 18) | -                    | -                    | -                     | 194,500             | -                               | -                       | 194,500               |
| <i>Transactions with owners of the Bank:</i>                 |                      |                      |                       |                     |                                 |                         |                       |
| Issuance of ordinary shares (Note 16)                        | 21,571,570           | 27,945,763           | -                     | -                   | -                               | -                       | 49,517,333            |
| Redemption of preference<br>shares (Note 16)                 | (3,400,000)          | -                    | -                     | -                   | -                               | -                       | (3,400,000)           |
| <b>Balance, June 30, 2017</b>                                | <b>64,010,505</b>    | <b>81,950,384</b>    | <b>(1,318,224)</b>    | <b>5,140,730</b>    | <b>54,622,532</b>               | <b>(140,498,322)</b>    | <b>63,907,605</b>     |
| <i>Total comprehensive loss:</i>                             |                      |                      |                       |                     |                                 |                         |                       |
| Net income for the year                                      | -                    | -                    | -                     | -                   | -                               | 1,598,066               | 1,598,066             |
| Special retained earnings<br>(Note 13)                       | -                    | -                    | -                     | -                   | 117,500,400                     | -                       | 117,500,400           |
| <i>Other comprehensive income:</i>                           |                      |                      |                       |                     |                                 |                         |                       |
| Net gain on available-for-sale<br>financial assets (Note 18) | -                    | -                    | -                     | 992,948             | -                               | -                       | 992,948               |
| <i>Transactions with owners of the Bank:</i>                 |                      |                      |                       |                     |                                 |                         |                       |
| Redemption of preference<br>shares (Note 16)                 | (6,150,000)          | -                    | -                     | -                   | -                               | -                       | (6,150,000)           |
| <b>Balance, June 30, 2018</b>                                | <b>\$ 57,860,505</b> | <b>\$ 81,950,384</b> | <b>\$ (1,318,224)</b> | <b>\$ 6,133,678</b> | <b>172,122,932</b>              | <b>\$ (138,900,256)</b> | <b>\$ 177,849,019</b> |

See accompanying notes to consolidated financial statements.



## CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended June 30, 2018, with corresponding figures for 2017  
(Expressed in Bahamian Dollars)

|   | Notes | 2018           | 2017            |
|---|-------|----------------|-----------------|
| <b>Cash flows from operating activities:</b>          |       |                |                 |
| Net income (loss)                                     |       | \$ 1,598,066   | \$ (46,494,364) |
| Adjustments for:                                      |       |                |                 |
| Depreciation and amortisation                         | 22    | 1,382,088      | 2,278,007       |
| Impairment losses                                     | 22    | -              | 273,568         |
| Gain on revaluation of investment property            | 21    | -              | (739,545)       |
| Gain on disposal of fixed assets                      | 11    | (1,617)        | -               |
| Net provision for loan losses                         | 7     | 7,568,185      | 51,957,793      |
|   |       | 10,546,722     | 7,275,459       |
| Change in operating assets and liabilities            |       | (8,537,653)    | 2,780,970       |
| Decrease in loans and advances to customers, net      |       | 38,868,041     | 9,801,446       |
| Decrease in deposits from customers and banks         |       | (35,497,895)   | (100,449,207)   |
| Net cash provided by/(used in) operating activities   |       | 5,379,215      | (80,591,332)    |
| <b>Cash flows from investing activities:</b>          |       |                |                 |
| Acquisition of property and equipment                 | 11    | (1,170,165)    | (583,367)       |
| Acquisition of intangible assets                      | 12    | (139,816)      | (32,280)        |
| Purchase of investment securities                     | 6     | (25,444,812)   | (10,000,000)    |
| Proceeds from sale of non current asset held for sale | 8     | 925,000        | -               |
| Proceeds from disposal of property and equipment      | 11    | 28,300         | -               |
| Proceeds from maturity of investment securities       | 6     | 3,309,000      | -               |
| Net cash used in investing activities                 |       | (22,492,493)   | (10,615,647)    |
| <b>Cash flows from financing activities:</b>          |       |                |                 |
| Redemption of notes receivable                        | 13    | 100,000,000    | -               |
| Redemption of preference shares                       | 16    | (6,150,000)    | (3,400,000)     |
| Issuance of ordinary shares                           | 16    | -              | 49,517,333      |
| Net cash provided by financing activities             |       | 93,850,000     | 46,117,333      |
| Net increase/(decrease) in cash and cash equivalents  |       | 76,736,722     | (45,089,646)    |
| Cash and cash equivalents, beginning of year          |       | 121,464,402    | 166,554,048     |
| Cash and cash equivalents, end of year                | 5     | \$ 198,201,124 | \$ 121,464,402  |
| <b>Supplemental information:</b>                      |       |                |                 |
| Interest received                                     |       | \$ 32,569,699  | \$ 37,943,229   |
| Interest paid   |       | 9,587,634      | 13,067,350      |
| <b>Non-cash transactions:</b>                         |       |                |                 |
| Derecognition of loans and advances, net              | 13    | \$ 50,199,600  | \$ -            |
| Recognition of notes receivable                       | 13    | 167,700,000    | -               |
| Special retained earnings                             | 13    | 117,500,400    | -               |
| Reclassification to non-current assets held for sale  | 8     | -              | 1,198,568       |
| Reclassification to investment property               | 9     | -              | 1,383,455       |
| Reclassification from fixed assets                    | 11    | -              | 2,582,023       |

See accompanying notes to consolidated financial statements.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 1. Corporate information

Bank of The Bahamas Limited (the “Bank”), incorporated under the laws of The Commonwealth of The Bahamas, is licensed under the provisions of the Banks and Trust Companies Regulations Act 2000. The Bank is also licensed as an authorized dealer, pursuant to the Exchange Control Regulations Act, and is the holder of a broker dealer license from the Securities Commission of The Bahamas. The Bank’s shares are publicly traded and listed on The Bahamas International Securities Exchange.

In the prior fiscal year, pursuant to a rights offering in September 2016, the Government of The Commonwealth of The Bahamas (the “Government”) acquired the majority of an additional 14,814,814 ordinary voting shares issued by the Bank (Note 16). The Government also purchased \$10 million of convertible bonds pursuant to the Bank’s private placement in December, 2016. Effective June 30, 2017, this bond was converted to 6,756,756 ordinary voting shares (Note 16). As a result of these transactions, the ownership interest of the Government and The National Insurance Board (“NIB”) in the Bank increased. As at June 30, 2018 and 2017, the Government and NIB owned approximately 82.6% of the issued common shares. The remaining common shares are owned by approximately 3,000 Bahamian shareholders.

The Bank’s head office is located at Claughton House, corner of Shirley Street and Charlotte Street, Nassau, The Bahamas. The registered office is located at Sassoon House, corner of Shirley Street and Victoria Avenue, Nassau, The Bahamas.

The Bank’s services include the provision of commercial and retail banking and trust services, private banking and the issuance of Visa branded stored value, prepaid and credit cards. The Bank is an agent for American Express and for MoneyGram. As at June 30, 2018, the Bank had twelve branches (2017: thirteen): four in New Providence, one in Grand Bahama, two in Andros, one in San Salvador, one in Inagua, one in Cat Island, one in Eleuthera, and one in Bimini, a new branch which opened in August 2017. One of the Grand Bahama branches closed in September 2017, while the Exuma branch closed in December 2017.

### 2. Basis of preparation

The Bank’s consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). The consolidated financial statements have been prepared on a historical cost basis, except for available-for-sale financial assets and investment property which have been measured at fair value. The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 2. Basis of preparation *(continued)*

#### (a) Going concern

The Bank's management has made an assessment of the Bank's ability to continue as a going concern. The Bank experienced significant operating losses for several years prior to the current year and has an accumulated deficit at June 30, 2018 of \$138,900,256 (2017: \$140,498,322).

As disclosed in Note 30, the Bank was non-compliant with certain of its externally imposed regulatory capital requirements as at June 30, 2017, but these capital ratios were restored to compliance during the year.

Management has developed a strategic plan intended to improve the operations and financial viability of the Bank that will support the Bank's continuing ability to operate as a going concern.

The Government, as majority shareholder, has confirmed that it remains firmly committed to supporting the continuing operations of the Bank, including the implementation of the strategic plan approved by the Board, and will ensure that adequate resources are provided to enable the Bank to satisfy its financial obligations and its regulatory requirements for at least the next twelve months and, in fact, for the foreseeable future.

#### (b) New and amended standards and interpretations

The accounting policies adopted are consistent with those used in the previous financial year. The Bank has adopted the following amendments to the standards during the year. Adoption of these amendments did not have any effect on the financial performance or position of the Bank.

- Amendments to IAS 7 - Disclosure Initiative

#### ***Standards issued but not yet effective***

Up to the date of issue of these consolidated financial statements, the IASB has issued several amendments, new standards and interpretations that are not yet effective for the year ended June 30, 2018 and that have not been adopted in these consolidated financial statements. Those which may be relevant to the Bank but which have not been early adopted are as follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 2. Basis of preparation *(continued)*

#### (b) New and amended standards and interpretations *(continued)*

##### *Standards issued but not yet effective (continued)*

Effective for annual periods beginning on or after January 1, 2018:

- IFRS 9 *Financial Instruments* (2009), IFRS 9 *Financial Instruments* (2010) and IFRS 9 *Financial Instruments* (2013) (together IFRS 9)
- IFRS 15 *Revenue from Contracts with Customers*

Effective for annual periods beginning on or after January 1, 2019:

- IFRS 16 *Leases*

The Bank is currently assessing the impact of the new and revised standards. The most significant impact on the Bank's financial statements from the implementation of IFRS 9 is expected to result from the new impairment requirements. IFRS 9 will replace the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' ("ECL") model. This will require considerable judgement over how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis. Impairment losses on the Bank's existing portfolio will likely increase and become more volatile for financial statements in the scope of the IFRS 9 impairment model.

#### (c) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Bank and its subsidiaries (Note 32) as at June 30, 2018 and 2017. Subsidiaries are entities controlled by the Bank. Control is achieved when the Bank is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Bank controls an investee if and only if the Bank has:

- Power over the investee, namely, existing rights that give it the current ability to direct the relevant activities of the investee
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Bank has less than a majority of the voting or similar rights of an investee, the Bank considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Bank's voting rights and potential voting rights

The Bank re-assesses whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between the Bank and its subsidiaries are eliminated in full on consolidation. The financial statements of subsidiaries are prepared for the same reporting year as the Bank using consistent accounting policies.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 3. Critical accounting judgments and key sources of estimation uncertainty

Certain amounts included in or affecting the consolidated financial statements and related disclosures must be estimated, requiring management to make assumptions with respect to values or conditions that cannot be known with certainty at the time the consolidated financial statements are prepared. A “critical accounting estimate” is one that is both important to the presentation of the Bank’s financial position and results of operations and requires management’s most difficult, subjective or complex judgments, often because of the need to make estimates about the effect of matters that are inherently uncertain. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets and liabilities affected in future periods.

Management evaluates such estimates on an ongoing basis based upon historical results and experience, consultation with experts, trends and other methods considered reasonable in the particular circumstances.

#### *Property and equipment*

Property and equipment are tested for impairment when circumstances indicate there may be a potential impairment. Changes in circumstances and management’s evaluations and assumptions may give rise to impairment losses in the relevant future periods. During the year ended June 30, 2018, the Bank recognized impairment losses of Nil (2017: \$273,568 Note 11).

#### *Depreciation and amortisation*

Depreciation and amortisation are based on management estimates of the future useful lives of property and equipment and intangible assets. Estimates may change due to technological developments, competition, changes in market conditions and other factors and may result in changes in the estimated useful lives and in the amortisation or depreciation charges. The Bank reviews the future useful lives of property and equipment and intangible assets periodically taking into consideration the factors mentioned above and all other important factors.

Estimated useful lives for similar types of assets may vary due to factors such as growth rate, maturity of the market, history and expectations for replacements or transfer of assets, and climate, among others. In case of significant changes in the estimated useful lives, depreciation and amortisation charges are adjusted prospectively.

#### *Impairment losses on loans and advances to customers and banks*

Loans receivable are assessed for impairment on a monthly basis. Management’s process for this assessment is presented in Note 4(d). Loans receivable are closely monitored, and adjustments made in future periods if the performance of the portfolio declines due to circumstances which arise during those periods.

#### *Investments*

Investment holdings are primarily Bahamas Government Registered Stock and are assessed for impairment on an ongoing basis. Management’s process for this assessment is presented in Note 4(d). Changes in circumstances and management’s evaluations and assumptions may give rise to impairment losses in the relevant future periods.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 3. Critical accounting judgments and key sources of estimation uncertainty *(continued)*

#### *Deferred loan fees*

Commitment fees received to originate a loan or fees that are an integral part of the effective interest rate of a financial instrument, together with the related transaction cost, are deferred and recognised as an adjustment of the effective interest rate. Management manually amortises the loan commitment fees using the effective interest rate method over the average loan terms.

### 4. Summary of significant accounting policies

The following accounting policies have been consistently applied by the Bank:

#### (a) Revenue and expense recognition

##### *Interest and similar income and expense*

For all financial instruments measured at amortised cost, interest income or expense is recorded at the effective interest rate. The calculation of amortised costs takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument. The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

##### *Fee and commission income*

The Bank earns fee and commission income from a diverse range of services it provides to its customers. Fees and commissions are generally recognised on an accrual basis when the service has been provided.

##### *Fee income earned from services that are provided over a certain period of time*

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income and asset management, custody and other management and advisory fees. Loan commitment fees and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.

##### *Fee income from providing transaction services*

Fees arising from negotiating or participating in the negotiation of a transaction for a third party, such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses, are recognised on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognised after fulfilling the corresponding criteria.

#### (b) Cash and cash equivalents

For purposes of the consolidated statement of cash flows, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash with The Central Bank of The Bahamas, amounts due from other banks, and short-term government securities.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (c) Financial instruments

All financial assets and liabilities are initially recognised on the trade date, that is, the date that the Bank becomes a party to the contractual provisions of the instrument. This includes ‘regular way trades’: purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place. The classification of financial instruments at initial recognition depends on their purpose and characteristics and management’s intention in acquiring them. All financial instruments are measured initially at their fair value plus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through profit or loss.

##### *Financial assets*

The Bank classifies its financial assets in the following categories: Loans and receivables; held-to-maturity investments; and available-for-sale investments. Management determines the classification of its investments at initial recognition.

##### (i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Bank upon initial recognition designates as available-for-sale; or those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (“EIR”) method, less impairment. Loans and receivables include balances due from banks, loans and advances, notes receivable and other assets.

##### (ii) *Held-to-maturity financial assets*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank’s management has the positive intention and ability to hold to maturity. If the Bank were to sell other than an insignificant amount of held-to-maturity assets, the entire category would be reclassified as available for sale. After initial measurement, held-to-maturity investments are measured at amortised cost using the EIR method, less impairment. Gains and losses are recognised in the consolidated statement of comprehensive income when the investments are derecognised or impaired, as well as through the amortisation process. Held-to-maturity financial assets include designated investment securities, as per Note 6.

##### (iii) *Available-for-sale financial assets*

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. After initial measurement, available-for-sale financial assets are measured at fair value with unrealized gains or losses recognised directly in equity until the investment is derecognised, at which time the cumulative gain or loss recorded in equity is recognised in the consolidated statement of comprehensive income, or determined to be impaired, at which time

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (c) Financial instruments (continued)

*Financial assets (continued)*

##### (iv) Available-for-sale financial assets (continued)

the cumulative loss recorded in equity is recognised in the consolidated statement of comprehensive income.

*Financial liabilities*

The Bank's financial liabilities include deposits from customers and banks and other liabilities. Deposits from customers and banks represent demand and time deposits held by the Bank for the benefit of third parties, except as disclosed in Note 25. The deposits are carried at amortised cost.

#### (d) Impairment of financial assets

The Bank assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower (for example, equity ratio, net income percentage of sales);
- Breach of loan covenants or conditions;
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position;
- Deterioration in the value of collateral;
- Downgrading below investment grade level; and
- Economic conditions in The Bahamas.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (d) Impairment of financial assets (continued)

the amount of the loss is recognised in the consolidated statement of comprehensive income. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Non-accrual loans and overdrafts are identified as impaired and placed on a cash (non-accrual) basis when it is determined that the payment of interest or principal is doubtful of collection, or when interest or principal is past due 90 days or more, except for loans that are fully secured and in the process of collection, and loans to or guaranteed by The Government. A loan is fully secured when the net realizable value of the collateral equals or exceeds the principal and outstanding interest. A loan is considered to be in the process of collection if the collection efforts are reasonably expected to result in repayment of principal and interest, or restoration to current status.

When a loan is identified as non-accrual, the accrual of interest is discontinued and any previously accrued but unpaid interest for the prior 90 day period is charged against current earnings. Thereafter, interest is included in earnings only to the extent actually received in cash. While accrued interest is tracked for non-accrual loans, it is not added to the principal nor recognised as income, but rather is suspended.

Cash basis loans are returned to accrual status when all contractual principal and interest amounts have been brought current, are reasonably assured of repayment and/or there is a sustained period of repayment performance in accordance with contractual terms.

#### *Provision for loan losses*

Provision for loan losses represents management's estimate of probable losses inherent in the loan portfolio. The provision for loan losses is increased by charges to operating expenses net of recoveries. Provision for loan losses is comprised of specific and a collective assessment.

The specific provision is maintained to reflect anticipated losses related to specific loans, or in the case of consumer loans that are not secured by real estate, on the aggregate portfolio. This specific provision is established for non-consumer loans and consumer loans secured by real estate individually when, in management's view, collection of interest and/or principal is doubtful. The amount of specific provision is based on the extent to which the principal is judged to be uncollectible.

The specific provision for an impaired collateral-dependent loan, where repayment is expected to be provided solely by the sale of the underlying collateral, is set at an amount equal to the difference between the principal balance and the estimated net realizable value of the collateral. Net realizable value represents the discounted fair value of the collateral less all costs associated with its disposition. For unsecured loans, the Bank calculates the provision by applying various factors, including the past due status of the loans. Because of current economic conditions in The Bahamas, secured loans are further assessed for provision by applying additional factors based on the past due status of the loans.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (d) Impairment of financial assets (continued)

##### *Provision for loan losses (continued)*

For the purposes of a collective assessment of impairment, loans are grouped based on the type of loans. Future cash flows for loans that are collectively evaluated for impairment are estimated based on the contractual cash flows of the loans with the Bank considering its historical loss experience, that is, average of actual write-offs in prior years for each type of loans and current observable data (e.g. unemployment rate) to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based. The Bank assigns certain weight factors in the historical loss experience and current observable data.

Consumer loans that are unsecured are fully provided for when they are contractually in arrears more than 360 days. All other loans are provided for when the following conditions exist: i) contractually in arrears; ii) underlying collateral has been exhausted; and iii) payment is past due. Where a loan is being provided for, the specific provision is increased to the principal amount and accrued interest of the loan.

##### *Renegotiated loans*

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original effective interest rate as calculated before the modification of terms, and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

##### *Available-for-sale ("AFS") financial assets*

For AFS financial investments, the Bank assesses at each reporting date whether there is objective evidence that an investment is impaired.

In the case of debt instruments classified as AFS, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in the income statement. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of interest and similar income.

For AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered objective evidence of impairment. When an AFS financial asset is considered impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (d) Impairment of financial assets (continued)

In respect of AFS equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of net gain on AFS financial assets.

In respect of AFS debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

##### *Held-to-maturity financial assets*

The Bank assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses). Interest income continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of interest and similar income.

For financial assets measured at amortised cost, if in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss.

#### (e) Derecognition of financial assets and financial liabilities

##### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired; or
- The Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
  - The Bank has transferred substantially all the risks and rewards of the asset, or
  - The Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (e) Derecognition of financial assets and financial liabilities (continued)

##### *Financial assets (continued)*

When the Bank has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Bank's continuing involvement in the asset. In that case, the Bank also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

##### *Financial liabilities*

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

#### (f) Foreign currency

The reporting and functional currency of the Bank is the Bahamian dollar (B\$). Transactions in foreign currencies are converted to B\$ at the rates of exchange prevailing at the dates of the transactions. Foreign currency monetary assets and liabilities are converted into B\$ at rates of exchange prevailing on the reporting date. Realized and unrealized foreign exchange gains and losses are included in the consolidated statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies that are stated at historical cost or amortised cost are recorded at the exchange rates ruling at the dates of transaction.

#### (g) Property and equipment

Property and equipment (excluding one of the buildings) are stated at historical cost excluding day to day servicing, less accumulated depreciation and any accumulated impairment in value. The other building is stated at estimated salvage value of \$384,951, with subsequent additions at cost less accumulated depreciation. Historical costs include expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of comprehensive income during the financial period in which they are incurred.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (g) Property and equipment (continued)

Depreciation and amortisation are calculated using the straight-line method to write down the cost of property and equipment to their residual values over their estimated useful lives. The estimated useful lives are as follows:

|                                   |            |
|-----------------------------------|------------|
| Building                          | 50 years   |
| Leasehold improvements            | 3-5 years  |
| Furniture, fixtures and equipment | 3-10 years |

Leasehold improvements are amortised over the shorter of the economic useful life of the asset or the lease term and taking into consideration any extension of the lease term if there is reasonable expectation of renewal. The amortisation term, however, does not exceed five years. Land is not depreciated.

Property and equipment are derecognised on disposal or when no future economic benefits are expected from its use. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the consolidated statement of comprehensive income.

#### (h) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (i) Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Bank expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of comprehensive income net of any reimbursement.

#### (j) Related parties

Related parties include all Ministries and Departments of the Government, Government Corporations, Subsidiaries and Agencies as well as directors and key management personnel of the Bank. All transactions with related parties are based on rates and terms used in the normal course of business, except for reduced rates for borrowings by the Bank's personnel.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies *(continued)*

#### (k) Employee benefits

The Bank operates a defined contribution plan (the “Plan”) where the Bank pays fixed contributions into a separate entity. The Bank has no legal or constructive payment obligations once contributions have been paid. The Plan allows eligible employees (those who have attained 18 years of age and confirmed in their positions) to contribute a minimum of 3.50% of their annual salaries and the Bank contributes 6.50%. Employees become fully vested after 5 years of plan membership. The Plan’s costs are charged to general and administrative expenses and are funded as accrued.

The Bank operates an Employee Share Ownership Plan (“ESOP”) where the Bank matches employees’ share purchases up to 25%. The matching contributions vest over 5 years. The costs of the ESOP are charged to general administrative expenses.

#### (l) Earnings/(Loss) per share

Basic earnings/(loss) per share is computed by dividing the net income/(loss) attributable to common shareholders by the weighted average number of shares outstanding during the year.

#### (m) Fiduciary activities

The Bank acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Bank.

#### (n) Taxes

Effective January 1, 2015, the Government implemented a value-added tax (“VAT”) in the Commonwealth of The Bahamas. VAT is a broad-based consumption tax that would be applied to most goods and services bought locally or imported into the country. Up to June 30, 2018, the standard rate for VAT was 7.5% and it is charged on all goods and services that are not zero-rated or exempt. Under the VAT Act, a business is required to register for and charge VAT if the past or future 12 months of taxable activity exceeds the \$100,000 threshold. Businesses below the \$100,000 threshold can choose to register voluntarily and will be required to fulfill all of the obligations of a Mandatory Registrant. All VAT registrants, including voluntary registrants, must display their VAT Certificates prominently, display VAT inclusive prices at the retail level, issue valid invoices and receipts, maintain proper accounts and records, file accurate and timely VAT returns, and remit the net VAT collected (output minus input VAT) to the government within the stipulated deadlines. The Bank is a VAT registrant and has remitted all VAT collected during the year to the Government within the stipulated deadlines.

Effective July 1, 2018, the Government increased the VAT rate to 12%.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies *(continued)*

#### (o) Investment property

Investment property, which is property that management intends to develop for rental purposes, is measured initially at cost, including transaction costs and thereafter it is stated at fair value based on an appraisal by a local real estate appraiser. Additions to investment property are also recorded at cost. On an annual basis, the investment property is assessed for impairment with gains and losses arising from changes in the fair value of the investment property included in the consolidated statement of comprehensive income for the period in which they arise. The impairment assessment is based on fair values as determined by an independent appraisal performed every three years, and as determined by management in intervening years.

#### (p) Computer software

Acquired computer software costs and licenses are capitalized based on the costs incurred to acquire and bring to use the specific software. These costs are amortised using the straight-line basis of accounting over the expected useful life. Software has a maximum expected useful life of 10 years.

#### (q) Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

#### (r) Share capital

##### (i) *Share issue costs*

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

##### (ii) *Dividends on shares*

Dividends on common and preferred shares are recognised in equity in the period in which they are approved by the Bank's Directors and regulator.

##### (iii) *Treasury shares*

Where the Bank has purchased its own equity share capital, the consideration paid is deducted from total shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

#### (s) Leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term and included in 'operating expenses' in the consolidated statement of comprehensive income.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 4. Summary of significant accounting policies (continued)

#### (t) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. As at June 30, 2018 and 2017, there was no master netting agreements outstanding. Therefore, any related assets and liabilities are presented gross in the consolidated statement of financial position.

#### (u) Financial guarantees

In the ordinary course of business, the Bank gives financial guarantees, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognised in the consolidated financial statements (within ‘Other liabilities’) at fair value, being the premium received. Subsequent to initial recognition, the Bank’s liability under each guarantee is measured at the higher of the amount initially recognised less, when appropriate, cumulative amortisation recognised in the consolidated statement of comprehensive income, and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is recorded in the consolidated statement of comprehensive income. The premium received is recognised in the consolidated statement of comprehensive income in ‘Net fees and commission income’ on a straight-line basis over the life of the guarantee.

### 5. Cash and cash equivalents

The following is an analysis of cash and cash equivalents.

Not included in cash and cash equivalents is the statutory reserve account with The Central Bank of The Bahamas (“the Central Bank”) of \$25,742,225 (2017: \$24,487,020). Mandatory reserve deposits represent the Bank’s regulatory requirement to maintain a percentage of deposit liabilities as cash or deposits with the Central Bank. These funds are not available to finance the Bank’s day-to-day operations. All balances with The Central Bank of The Bahamas are non-interest bearing. Government issued Treasury Bills have maturity dates of up to October 2018.

|   | 2018           | 2017           |
|---|----------------|----------------|
| Cash  | \$ 21,146,294  | \$ 10,623,566  |
| Deposits with the Central Bank non-interest bearing (Note 25) | 102,391,638    | 87,346,086     |
| Cash and account with the Central Bank                        | 123,537,932    | 97,969,652     |
| Cash equivalent - Treasury Bills (Note 25)                    | 56,726,814     | -              |
| Due from banks  | 43,678,603     | 47,981,770     |
| Cash, cash equivalent and due from banks (Note 31)            | 223,943,349    | 145,951,422    |
| Less: mandatory reserve deposits with the Central Bank        | 25,742,225     | 24,487,020     |
| Cash and cash equivalents                                     | \$ 198,201,124 | \$ 121,464,402 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 6. Investment securities

Investment securities comprise equity and debt securities classified into the following categories:

|                                    | 2018                 | 2017                 |
|------------------------------------|----------------------|----------------------|
| <b>Available-For-Sale</b>          |                      |                      |
| Bahamas Registered Stock (Note 25) | \$ 48,884,400        | \$ 23,079,946        |
| Equity Securities                  | 2,046,278            | 1,477,972            |
| Debt Securities                    | -                    | 3,000,000            |
|                                    | <u>50,930,678</u>    | <u>27,557,918</u>    |
| <b>Held-To-Maturity</b>            |                      |                      |
| Bahamas Registered Stock (Note 25) | 13,454,100           | 13,698,100           |
|                                    |                      | -                    |
| Bridge Authority Bond (Note 25)    | 136,500              | 136,500              |
|                                    | <u>13,590,600</u>    | <u>13,834,600</u>    |
| <b>Total investment securities</b> | <b>\$ 64,521,278</b> | <b>\$ 41,392,518</b> |

As at year end, government securities mainly comprise Bahamas Registered Stock which are variable rate bonds tied to the Bahamian \$ Prime Rate issued by The Bahamas Government with interest rates ranging from 2.63% to 5.50% per annum (2017: from 4.30% to 5.50% per annum) and scheduled maturities between 2019 and 2035 (2017: between 2018 and 2035).

The movements in the categories of investment securities are as follows:

|                               | Available-for-sale   | Held-to-maturity     | Total                |
|-------------------------------|----------------------|----------------------|----------------------|
| At July 1, 2016               | \$ 17,363,418        | \$ 13,834,600        | \$ 31,198,018        |
| Additions                     | 10,000,000           | -                    | 10,000,000           |
| Net fair value gain (Note 18) | 194,500              |                      | 194,500              |
| <b>At June 30, 2017</b>       | <b>\$ 27,557,918</b> | <b>\$ 13,834,600</b> | <b>\$ 41,392,518</b> |
| At July 1, 2017               | \$ 27,557,918        | \$ 13,834,600        | \$ 41,392,518        |
| Additions                     | 25,444,812           | -                    | 25,444,812           |
| Maturities                    | (3,065,000)          | (244,000)            | (3,309,000)          |
| Net fair value gain (Note 18) | 992,948              | -                    | 992,948              |
| <b>At June 30, 2018</b>       | <b>\$ 50,930,678</b> | <b>\$ 13,590,600</b> | <b>\$ 64,521,278</b> |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 7. Loans and advances to customers, net

Loans and advances to customers are as follows:

|                                     | 2018                  | 2017                  |
|-------------------------------------|-----------------------|-----------------------|
| Mortgage residential loans          | \$ 244,481,245        | \$ 270,943,623        |
| Mortgage commercial loans           | 13,937,392            | 55,487,291            |
| Commercial loans                    | 77,540,327            | 174,005,998           |
| Consumer loans                      | 62,989,797            | 68,629,640            |
| Credit cards                        | 1,338,235             | 1,295,620             |
| Business overdrafts                 | 1,713,715             | 5,094,803             |
| Personal overdrafts                 | 477,329               | 494,311               |
| Government guaranteed student loans | 6,553,367             | 6,885,517             |
|                                     | <b>\$ 409,031,407</b> | <b>\$ 582,836,803</b> |

Loan loss provisions are as follows:

|  | 2018                  | 2017                  |
|--|-----------------------|-----------------------|
| <b>Less: Provision for loan losses</b> |                       |                       |
| At beginning of year                   | \$ 142,599,409        | \$ 94,836,742         |
| Amount written-off                     | (570,607)             | (4,195,126)           |
| Amount written-back (Note 13)          | (83,947,003)          | -                     |
| Net provision charged to expense       | 7,568,185             | 51,957,793            |
| At end of year                         | 65,649,984            | 142,599,409           |
| Accrued interest receivable            | 8,107,665             | 7,887,520             |
| Loans and advances to customers, net   | <b>\$ 351,489,088</b> | <b>\$ 448,124,914</b> |

|                            | 2018                 | 2017                  |
|----------------------------|----------------------|-----------------------|
| <b>Specific Provisions</b> |                      |                       |
| Mortgage residential loans | \$ 39,681,208        | \$ 42,566,985         |
| Mortgage commercial loans  | 2,410,612            | 13,457,873            |
| Commercial loans           | 8,816,734            | 73,428,754            |
| Consumer loans             | 7,146,968            | 10,048,558            |
| Credit and prepaid cards   | 153,696              | 145,356               |
|                            | 58,209,218           | 139,647,526           |
| Portfolio assessment       | 7,440,766            | 2,951,883             |
|                            | <b>\$ 65,649,984</b> | <b>\$ 142,599,409</b> |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 7. Loans and advances to customers, net (continued)

Included in the specific provisions on mortgage, commercial and consumer loans are specific provisions for certain business and personal overdrafts.

|  | 2018   | 2017   |
|--|--------|--------|
| Provisions as a percentage of the net loan portfolio                     | 18.68% | 31.82% |
| Provisions and equity reserves as a percentage of the net loan portfolio | 19.82% | 32.71% |
| Provisions and equity reserves as a percentage of non-accrual loans      | 68.52% | 59.36% |

Non-accrual (impaired) loans are as follows:

|                                    | 2018           | 2017           |
|------------------------------------|----------------|----------------|
| Mortgage residential loans         | \$ 76,325,549  | \$ 84,794,684  |
| Mortgage commercial loans          | 4,039,337      | 44,037,880     |
| Commercial loans and overdrafts    | 11,816,735     | 103,494,244    |
| Consumer loans and overdrafts      | 9,411,895      | 14,519,099     |
| Credit cards                       | 54,830         | 127,492        |
|                                    | \$ 101,648,346 | \$ 246,973,399 |
| Percentage of loan portfolio (net) | 28.92%         | 55.11%         |
| Percentage of total assets         | 12.20%         | 32.68%         |

The following is an analysis of the concentration of loans and advances to customers by outstanding balances:

|                       | 2018           |                                | 2017           |                                |
|-----------------------|----------------|--------------------------------|----------------|--------------------------------|
|                       | Value          | No. of Loans<br>and Overdrafts | Value          | No. of Loans<br>and Overdrafts |
| \$0 - \$ 10,000       | \$ 5,753,558   | 6,342                          | \$ 6,238,443   | 5,199                          |
| \$10,001 - \$ 25,000  | 15,769,997     | 939                            | 17,343,941     | 1,031                          |
| \$25,001 - \$ 50,000  | 25,985,498     | 708                            | 26,856,894     | 738                            |
| \$50,001 - \$ 100,000 | 58,877,408     | 843                            | 59,025,175     | 827                            |
| Over \$ 100,000       | 302,644,946    | 1,234                          | 473,372,350    | 1,430                          |
|                       | \$ 409,031,407 | 10,066                         | \$ 582,836,803 | 9,225                          |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 7. Loans and advances to customers, net (continued)

The following is an analysis of loans and advances by credit quality:

|  | 2018              | 2017              |
|--|-------------------|-------------------|
| In (\$000s)                                      |                   |                   |
| <b>Mortgage residential loans</b>                |                   |                   |
| Neither past due nor impaired                    | \$ 134,814        | \$ 160,862        |
| Past due but not impaired                        | 33,342            | 25,287            |
| Impaired   | 76,325            | 84,795            |
|  | <u>\$ 244,481</u> | <u>270,944</u>    |
| <b>Mortgage commercial loans</b>                 |                   |                   |
| Neither past due nor impaired                    | \$ 1,685          | \$ 2,105          |
| Past due but not impaired                        | 8,213             | 9,344             |
| Impaired   | 4,039             | 44,038            |
|  | <u>\$ 13,937</u>  | <u>55,487</u>     |
| <b>Commercial loans and overdrafts</b>           |                   |                   |
| Neither past due nor impaired                    | \$ 52,997         | \$ 51,493         |
| Past due but not impaired                        | 14,440            | 24,114            |
| Impaired   | 11,817            | 103,494           |
|  | <u>\$ 79,254</u>  | <u>\$ 179,101</u> |
| <b>Consumer, GG student loans and overdrafts</b> |                   |                   |
| Neither past due nor impaired                    | \$ 52,892         | \$ 54,589         |
| Past due but not impaired                        | 7,717             | 6,901             |
| Impaired   | 9,412             | 14,519            |
|  | <u>\$ 70,021</u>  | <u>\$ 76,009</u>  |
| <b>Credit cards</b>                              |                   |                   |
| Neither past due nor impaired                    | \$ 954            | \$ 1,036          |
| Past due but not impaired                        | 329               | 133               |
| Impaired   | 55                | 127               |
|  | <u>\$ 1,338</u>   | <u>\$ 1,296</u>   |

In the opinion of management, the credit quality of the majority of loans and advances to customers that are neither past due nor impaired is satisfactory.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 7. Loans and advances to customers, net (continued)

| 2018, In (\$000s)                                  | Principal  | Restructured | Total      |
|--|------------|--------------|------------|
| Mortgage residential loans                         | \$ 186,786 | \$ 57,695    | \$ 244,481 |
| Mortgage commercial loans                          | 4,547      | 9,390        | 13,937     |
| Commercial loans and overdrafts                    | 44,757     | 34,497       | 79,254     |
| Consumer loans, GG student loans<br>and overdrafts | 66,578     | 3,443        | 70,021     |
| Credit cards                                       | 1,338      | -            | 1,338      |
|  | \$ 304,006 | \$ 105,025   | \$ 409,031 |

| 2017, In (\$000s)                                  | Principal  | Restructured | Total      |
|--|------------|--------------|------------|
| Mortgage residential loans                         | \$ 215,193 | \$ 55,751    | \$ 270,944 |
| Mortgage commercial loans                          | 37,504     | 17,983       | 55,487     |
| Commercial loans and overdrafts                    | 85,480     | 93,621       | 179,101    |
| Consumer loans, GG student loans<br>and overdrafts | 71,846     | 4,163        | 76,009     |
| Credit cards                                       | 1,296      | -            | 1,296      |
|  | \$ 411,319 | \$ 171,518   | \$ 582,837 |

The analysis of the age of loans and advances to customers that were past due but not impaired is as follows:

| In (\$000s)            | 2018                 |                     |            |          |             |           | Total |
|------------------------|----------------------|---------------------|------------|----------|-------------|-----------|-------|
|                        | Mortgage Residential | Mortgage Commercial | Commercial | Consumer | Credit Card |           |       |
| Past due up to 29 days | \$ 16,199            | \$ 105              | \$ 2,314   | \$ 3,067 | \$ -        | \$ 21,685 |       |
| Past due 30 - 59 days  | 13,514               | -                   | 11,440     | 2,465    | 308         | 27,727    |       |
| Past due 60 - 89 days  | 3,629                | 8,108               | 686        | 2,185    | 21          | 14,629    |       |
|                        | \$ 33,342            | \$ 8,213            | \$ 14,440  | \$ 7,717 | \$ 329      | \$ 64,041 |       |

| In (\$000s)            | 2017                 |                     |            |          |             |           | Total |
|------------------------|----------------------|---------------------|------------|----------|-------------|-----------|-------|
|                        | Mortgage Residential | Mortgage Commercial | Commercial | Consumer | Credit Card |           |       |
| Past due up to 29 days | \$ 13,100            | \$ 373              | \$ 17,375  | \$ 3,540 | \$ -        | \$ 34,388 |       |
| Past due 30 - 59 days  | 9,037                | 251                 | 5,590      | 1,917    | 112         | 16,907    |       |
| Past due 60 - 89 days  | 3,150                | 8,720               | 1,149      | 1,444    | 21          | 14,484    |       |
|                        | \$ 25,287            | \$ 9,344            | \$ 24,114  | \$ 6,901 | \$ 133      | \$ 65,779 |       |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 8. Non-current assets held for sale

In June 2017, management determined that land and building which were conveyed to the Bank's subsidiary, BOB Property Holdings Ltd., in December 2013 would be recovered principally through a sale transaction rather than through continuing use. Accordingly, this land and building were reclassified from property and equipment to non-current assets held for sale in the consolidated statement of financial position as at June 30, 2017. Management committed to a plan to sell the assets and a sales agreement was signed on June 22, 2017. Impairment losses of \$273,568 for write-down of the assets to the lower of the carrying amount and the fair value less costs to sell were included in other expenses (Note 22). The impairment loss was applied to reduce the carrying amount of property, plant and equipment within the disposal group. At June 30, 2017, non-current assets held for sale were stated at fair value less costs to sell of \$925,000 and were classified as Level 3 in the fair value measurement hierarchy. There was no cumulative income or expenses included in other comprehensive income relating to the assets held for sale.

In May 2018, the sale transaction was completed, and total proceeds were received by the Bank.

### 9. Investment property

The Bank owns land which is located at West Bay Street, Nassau.

It was management's intention to construct a commercial office complex on this land: 30% of the complex to be used to house the Bank's headquarters and a retail branch, and the remaining 70% to be used for commercial rental. As a result, management had classified the portion of land that had been allocated for use as its headquarters as fixed assets in accordance with IAS 16: Property, Plant and Equipment and the portion of land that had been allocated for commercial rental as investment property in accordance with IAS 40: Investment Property.

In the prior year, the 30% portion of this land was then reclassified from property and equipment to investment property, as a result of which the property was accounted for in accordance with IAS 40: Investment Property.

In June 2017, the Bank engaged the services of an independent real estate and valuation expert who holds a recognised and relevant professional qualification and who has recent experience in the location and category of the investment property being valued. The appraised value of \$6,463,000 was allocated to the investment property.

The movement of investment property during the year is as follows:

|                             | 2018         | 2017         |
|-----------------------------|--------------|--------------|
| Balance as at July 1        | \$ 6,463,000 | \$ 4,340,000 |
| Reclassification (Note 11)  | -            | 1,383,455    |
| Revaluation gains (Note 21) | -            | 739,545      |
| Balance as at June 30       | \$ 6,463,000 | \$ 6,463,000 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 9. Investment property (continued)

This investment property has been classified as Level 3 in the fair value measurement hierarchy and there were no transfers from or to Level 3 during the period. The fair value of the investment property is based on the appraisal value using the sales comparison approach where the average sales price approximated \$1,150,000 per acre.

Under the sales comparison approach, fair value is estimated using the assumption that title to the property is good and marketable and clear of any or all liens or encumbrances. All engineering is assumed to be correct and that there are no hidden or unapparent conditions of the property, subsoil or structures that render it more or less valuable. It is assumed that all applicable zoning, regulations and restrictions have been complied with and that the utilization of the land and improvements is within the boundaries or property lines of the property described and that there is no trespass or encroachment.

### 10. Other assets

Other assets are comprised of the following:

|  | 2018                 | 2017                |
|--|----------------------|---------------------|
| Accrued interest receivable (Notes 6 and 13) | \$ 5,590,353         | \$ 1,203,235        |
| Prepaid assets                               | 5,083,139            | 5,117,758           |
| Clearing in transit                          | 1,900,296            | 870,847             |
| Accounts receivable                          | 3,032,122            | 1,004,605           |
| Other assets                                 | 487,464              | 676,969             |
|  | <b>\$ 16,093,374</b> | <b>\$ 8,873,414</b> |

Included in other assets is the Bank's investment in the Bahamas Automated Clearing House Limited in the amount of \$216,876 (2017: \$209,215).

Included in Clearing in transit is a debit balance for USD cheque clearing of \$879,320 (2017: \$1,076,517) with a provision for impairment loss of \$675,306 (2017: \$675,306).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
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### 11. Property and equipment, net

The movement in property and equipment during the year is as follows:

|                                      | Land and<br>Building | Leasehold<br>Improvements | Furniture,<br>Fixtures and<br>Equipment | Total         |
|--------------------------------------|----------------------|---------------------------|---|---------------|
| <b>Cost</b>                          |                      |                           |   |               |
| Balance as at June 30, 2016          | \$ 5,011,815         | \$ 6,539,911              | \$ 10,236,775                           | \$ 21,788,501 |
| Additions                            | -                    | 39,969                    | 543,398                                 | 583,367       |
| Reclassification (Note 8)            | (2,464,000)          | -                         | -                                       | (2,464,000)   |
| Reclassification (Note 9)            | (1,383,455)          | -                         | -                                       | (1,383,455)   |
| Balance as at June 30, 2017          | 1,164,360            | 6,579,880                 | 10,780,173                              | 18,524,413    |
| Additions                            | -                    | 78,303                    | 1,091,862                               | 1,170,165     |
| Disposal                             | -                    | -                         | (207,574)                               | (207,574)     |
| Balance as at June 30, 2018          | \$ 1,164,360         | \$ 6,658,183              | \$ 11,664,461                           | \$ 19,487,004 |
| <b>Accumulated Depreciation</b>      |                      |                           |   |               |
| Balance as at June 30, 2016          | \$ 854,083           | \$ 5,248,449              | \$ 7,743,404                            | \$ 13,845,936 |
| Depreciation (Note 22)               | 32,336               | 689,747                   | 1,051,628                               | 1,773,711     |
| Reclassification (Note 8)            | (151,579)            | -                         | -                                       | (151,579)     |
| Balance as at June 30, 2017          | 734,840              | 5,938,196                 | 8,795,032                               | 15,468,068    |
| Depreciation (Note 22)               | -                    | 438,480                   | 675,238                                 | 1,113,718     |
| Disposal                             | -                    | -                         | (180,890)                               | (180,890)     |
| Balance as at June 30, 2018          | \$ 734,840           | \$ 6,376,676              | \$ 9,289,380                            | \$ 16,400,896 |
| <b>Accumulated Impairment</b>        |                      |                           |   |               |
| Balance as at June 30, 2016          | \$ 1,113,853         | \$ -                      | \$ -                                    | \$ 1,113,853  |
| Impairment loss (Note 22)            | 273,568              | -                         | -                                       | 273,568       |
| Reclassification (Note 8)            | (1,387,421)          | -                         | -                                       | (1,387,421)   |
| Balance as at June 30, 2018 and 2017 | \$ -                 | \$ -                      | \$ -                                    | \$ -          |
| <b>Net book value:</b>               |                      |                           |   |               |
| Balance as at June 30, 2018          | \$ 429,520           | \$ 281,507                | \$ 2,375,081                            | \$ 3,086,108  |
| Balance as at June 30, 2017          | \$ 429,520           | \$ 641,684                | \$ 1,985,141                            | \$ 3,056,345  |

Land in the amount of \$44,565 (2017: \$44,565) is included in land and building.

Leasehold Improvements and Furniture, Fixtures and Equipment include work in progress, on which no depreciation has been charged, in the amount of \$1,547,081 (2017: \$803,252).



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 12. Computer software, net

|                        | 2018 |           | 2017 |           |
|------------------------|------|-----------|------|-----------|
| At beginning of year   | \$   | 1,026,580 | \$   | 1,498,596 |
| Additions              |      | 139,816   |      | 32,280    |
| Amortisation (Note 22) |      | (268,370) |      | (504,296) |
| At end of year         | \$   | 898,026   | \$   | 1,026,580 |

### 13. Notes receivable and special retained earnings

During October 2014, the Government created a special purpose vehicle, Bahamas Resolve Limited (“Resolve”), that is owned and controlled by the Government. At that time, the Bank sold certain of its non-performing loans to Resolve, resulting in the following:

- Non-performing loans with a face value of \$100.0 million and a net book value of approximately \$45.4 million were derecognized.
- \$100.0 million in unsecured promissory notes (the “Notes”) were received for the non-performing loans and were recognized as an asset.
- The net difference of approximately \$54.6 million between the Notes received and the derecognised assets was recognized directly in equity as Special Retained Earnings and was considered to be a part of the Bank’s regulatory capital.
- The Notes had a final maturity date of October 30, 2024 and bore interest at the Bahamian Prime rate less 0.50%, with interest payable semi-annually on the 30th day of April and the 30th day of October. The Government, however, redeemed \$50.0 million, \$19.0 million, \$19.0 million and \$12.0 million on August 31, 2017, November 30, 2017, February 28, 2018, and May 18, 2018, respectively.

On August 31, 2017, Resolve purchased another portfolio of loans from the Bank at a price equivalent to the gross book value of those loans before provisions. This transaction consists of three tranches, effective August 31, 2017, September 18, 2017 and November 14, 2017. The results are as follows:

- A portfolio of non-performing loans principal amount of \$134.5 million, with a total net book value of approximately \$50.6 million and accrued interest receivable of \$33.2 million were derecognized.
- \$167.7 million in unsecured promissory note was received for these loans and was recognized as an asset.
- The net difference of approximately \$117.1 million between the promissory note received and the net book value of the derecognised assets was recognized directly in equity as Special Retained Earnings and is considered to be a part of the Bank’s regulatory capital. An additional \$0.4 million in fees and charges were recognized in Special Retained Earnings.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 13. Notes receivable and special retained earnings (continued)

- The promissory note with final maturity date of August 31, 2022 bears fixed interest at 3.5%, payable semi-annually on the 28th day of February and the 31st day of August, commencing in August 2018. As at June 30, 2018, accrued interest receivable amounts to \$4,878,391 (2017: \$625,000).

The Bank has transferred all of its rights relating to the non-performing loans to Resolve and will have no rights to future cash flows from the non-performing loans. Resolve and not the Bank will bear all the risks and rewards of the non-performing loans subsequent to the transaction and Resolve and not the Bank will control the non-performing loans. The Bank will not have any continuing involvement in servicing the non-performing loans, and the Bank's only rights will relate to the cash flows associated with the promissory note. Further, the Bank will not be providing any form of future direct or indirect financing to the customers and loans transferred to Resolve, and these customers will no longer be customers of the Bank.

As a part of the transaction, the Bank received an irrevocable Letter of Support from the Government. The Letter of Support pledged the Government's support of Resolve to enable it to satisfy its obligations under the promissory note and confirms that, in the event of default by Resolve, the Bank can seek to recover outstanding balances from the Government.

### 14. Deposits from customers and banks

Deposits from customers and banks are as follows:

|                          | 2018           | 2017           |
|--------------------------|----------------|----------------|
| Term deposits            | \$ 330,499,361 | \$ 349,008,544 |
| Demand deposits          | 205,350,952    | 229,270,391    |
| Savings accounts         | 90,230,918     | 82,919,241     |
|                          | 626,081,231    | 661,198,176    |
| Accrued interest payable | 2,324,581      | 2,705,531      |
|                          | \$ 628,405,812 | \$ 663,903,707 |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 14. Deposits from customers (continued)

The following is an analysis of the concentration of deposits from customers and banks by size of deposits:

|                      | 2018           |                 | 2017           |                 |
|----------------------|----------------|-----------------|----------------|-----------------|
|                      | Value          | No. of Deposits | Value          | No. of Deposits |
| \$0 - \$ 10,000      | \$ 35,902,802  | 65,488          | \$ 32,608,505  | 58,970          |
| \$10,001 - \$ 25,000 | 25,297,001     | 1,631           | 23,165,786     | 1,515           |
| \$25,001 - \$ 50,000 | 23,461,125     | 669             | 23,121,634     | 655             |
| \$50,001 - \$100,000 | 31,061,787     | 459             | 28,768,068     | 424             |
| Over \$100,000       | 510,358,516    | 634             | 553,534,183    | 626             |
|                      | \$ 626,081,231 | 68,881          | \$ 661,198,176 | 62,190          |

In 1999, The Central Bank established the Deposit Insurance Corporation (the "Corporation"). The Bank paid an annual premium of \$169,335 (2017: \$164,685) to the Corporation, which insures the funds of all individual Bahamian dollar depositors of the Bank up to a maximum of \$50,000.

### 15. Other liabilities

Other liabilities consist of the following:

|                                    | 2018          | 2017          |
|------------------------------------|---------------|---------------|
| Accounts payable                   | \$ 8,725,045  | \$ 6,944,257  |
| Cardholders liability              | 6,221,474     | 5,094,899     |
| Cheques and other items in transit | 3,664,879     | 5,051,975     |
| Clearing in transit                | 514,778       | 1,052,750     |
| Other liabilities                  | 3,356,293     | 4,024,017     |
|                                    | \$ 22,482,469 | \$ 22,167,898 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 16. Share capital

Share capital at par value consists of the following:

|  | 2018                  | 2017                  |
|--|-----------------------|-----------------------|
| Authorized:  |                       |                       |
| 45,000 Preference shares of<br>B\$1,000 each (2017: 45,000)            | \$ 45,000,000         | \$ 45,000,000         |
| 105,000,000 Voting common shares of B\$1 each<br>(2017: 105,000,000)   | 105,000,000           | 105,000,000           |
| 10,000,000 Non-voting common shares of B\$1 each<br>(2017: 10,000,000) | 10,000,000            | 10,000,000            |
|  | <u>\$ 160,000,000</u> | <u>\$ 160,000,000</u> |
| Issued and fully paid:   |                       |                       |
| 14,665.99 Preference shares of<br>B\$1,000 each (2017: 20,815.99)      | \$ 14,665,990         | \$ 20,815,990         |
| 36,936,549 Voting common shares of B\$1 each<br>(2017: 36,936,549)     | 36,936,549            | 36,936,549            |
| 6,022,945 Non-voting common shares of B\$1 each<br>(2017: 6,022,945)   | 6,022,945             | 6,022,945             |
| Treasury shares  |                       |                       |
| 235,021 issued previously at B\$1 each<br>(2017: 235,021)              | 235,021               | 235,021               |
|  | <u>\$ 57,860,505</u>  | <u>\$ 64,010,505</u>  |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 16. Share capital (continued)

#### *Preference shares*

The Bank's shareholders approved resolutions to increase the authorized share capital of the Bank and allow the issuance of non-voting cumulative preference shares, redeemable at the discretion of the Board of Directors. On June 30, 2006 and during May 7, 2009 the Bank issued a total of B\$15,000,000 and B\$20,000,000 in redeemable preference shares at a rate of 2.00% and 2.50% above the Bahamian dollar prime rate. In accordance with International Financial Reporting Standards, as the preference shares are classified as equity, the dividends on these shares are paid out of retained earnings. Costs totaling \$235,010 and \$349,000 related to the preference share offering respectively were netted against the proceeds.

During the year, \$6,150,000 (2017: \$3,400,000) of preference shares were redeemed.

#### *Voting common shares*

Effective January 2006, the Bank had a rights offering resulting in the increase in voting common shares from \$12,000,000 to \$15,600,000 and share premium from \$7,589,064 to \$28,587,866.

On April 15, 2016, the Bank's shareholders approved the reclassification of the authorized and unissued preference shares of the Bank comprising 80,000 shares having a par value of \$1,000 per share into 80,000,000 voting common shares having a par value of \$1.00 per share. The total authorized capital of the Bank remained unchanged at \$160,000,000.

During the period from September 6 - 12, 2016, the Bank entered into a common shares rights offering for an aggregate amount of \$40 million for 14,814,814 voting common shares. For each 1.44 common shares held as at record date of September 5, 2016, shareholders had the right to purchase an additional 1 share. At the end of the offer period, the Government subscribed for the majority of the offering, and the Bank issued a total of 39,517,333 in voting common shares to its shareholders at a price of \$2.70 per share. Costs totaling \$482,667 related to this common share offering were netted against the proceeds and resulted in additional share premium of \$24,702,519.

During the period December 31, 2016 to February 28, 2017, the Bank offered a private placement of \$30 million at 3.125% Fixed Rate Perpetual Contingent Convertible Bonds to accredited investors only. This private placement was offered in three tranches of \$10 million each. As at December 31, 2016, the first tranche was subscribed by and issued to the Government. Effective June 30, 2017, this bond in the amount of \$10 million was converted to 6,756,756 voting common shares at a price of \$1.48 per share which resulted in additional share premium of \$3,243,244.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 16. Share capital (continued)

#### Non-voting common shares

During 2013, the Bank's shareholders approved resolutions to increase the authorized share capital of the Bank and allow for the issuance of a separate class of B\$10,000,000 non-voting common shares. On June 28, 2013 the Bank issued a total of 6,022,945 Class B non-voting common shares to its major shareholder at a share price of \$5.23. Costs totaling \$60,300 related to this common share offering were netted against the proceeds and resulted in additional share premium of \$25,416,755.

### 17. Treasury shares

In 2004, the Bank acquired 45,000 of its shares for the purpose of establishing an employee stock incentive plan. On June 30, 2007, the stock plan expired. The number of shares remaining at that time was 3,855 for \$30,244, maintained until June 30, 2010. During 2011 and 2013, the Bank's Board of Directors approved the repurchase of \$750,000 and \$750,000 respectively of the Bank's own shares. The implementation of the share repurchase plan is a strategy to enhance the shareholder value to existing shareholders. There were no repurchase of shares during fiscal 2018 and 2017.

The balance in treasury shares at year end is as follows:

|                                      | No. of Shares | Value        |
|--------------------------------------|---------------|--------------|
| Balance as at June 30, 2018 and 2017 | 235,021       | \$ 1,318,224 |

### 18. Reserves

Reserves are comprised of the net gain on remeasurement of available-for-sale securities to fair value as of the reporting date and regulatory credit reserves for loan loss provisions. Banking regulations of the Central Bank require a general provision in respect of the Bank's loans of at least 1%. In circumstances where the Central Bank guidelines and regulatory rules require provisions in excess of those calculated under IFRS, the difference is accounted for as an appropriation of retained earnings and is included in a non-distributable regulatory credit reserve in equity.

As of June 30, 2018, excess provisions booked to the regulatory credit reserves amount to \$4,000,000 (2017: \$4,000,000).

Reserves were comprised of:

|   | 2018         | 2017         |
|---|--------------|--------------|
| Net gain on remeasurement of available-for-sale securities  | \$ 2,133,678 | \$ 1,140,730 |
| Regulatory credit reserves allocated from retained earnings | 4,000,000    | 4,000,000    |
|   | \$ 6,133,678 | \$ 5,140,730 |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 18. Reserves (continued)

Movement in reserves for the year was as follows:

|  | 2018                | 2017                |
|--|---------------------|---------------------|
| Balance, beginning of year                     | \$ 5,140,730        | \$ 4,946,230        |
| Fair value gains, net during the year (Note 6) | 992,948             | 194,500             |
| <b>Balance, end of year</b>                    | <b>\$ 6,133,678</b> | <b>\$ 5,140,730</b> |

### 19. Net interest income

|                                     | 2018                 | 2017                 |
|-------------------------------------|----------------------|----------------------|
| <b>Interest and similar income</b>  |                      |                      |
| Loans and advances to customers     | \$ 28,136,330        | \$ 32,942,582        |
| Notes receivable                    | 6,360,266            | 4,000,000            |
| Investment securities               | 1,878,856            | 1,764,457            |
| Cash and short term investments     | 752,468              | 123,869              |
|                                     | 37,127,920           | 38,830,908           |
| <b>Interest and similar expense</b> |                      |                      |
| Banks and customers                 | (9,206,684)          | (12,294,233)         |
| <b>Total net interest income</b>    | <b>\$ 27,921,236</b> | <b>\$ 26,536,675</b> |

### 20. Fees and commission income and expense

|   | 2018                | 2017                |
|---|---------------------|---------------------|
| Deposit services fees and commission    | \$ 3,174,790        | \$ 2,832,583        |
| Card services fees and commission       | 3,036,715           | 2,890,773           |
| Credit services fees and commission     | 1,353,567           | 690,938             |
| Other fees and commission               | 587,303             | 504,851             |
| <b>Total fees and commission income</b> | <b>\$ 8,152,375</b> | <b>\$ 6,919,145</b> |

Included in total fees and commission expense are fines and penalties paid to the Central Bank for administrative monetary penalties and secondary reserve breaches of \$32,201 (2017: \$228,829).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 21. Other operating income

|  | 2018                | 2017                |
|--|---------------------|---------------------|
| Foreign exchange                                 | \$ 2,297,768        | \$ 2,161,066        |
| Other  | 927,775             | 749,564             |
| Revaluation gain on investment property (Note 9) | -                   | 739,545             |
| <b>Total other operating income</b>              | <b>\$ 3,225,543</b> | <b>\$ 3,650,175</b> |

### 22. Operating expenses

|  | 2018                 | 2017                 |
|--|----------------------|----------------------|
| Staff costs                                      | \$ 15,800,389        | \$ 16,279,377        |
| Licenses and other fees                          | 4,248,133            | 4,567,787            |
| Occupancy (Note 24)                              | 3,268,519            | 3,506,103            |
| Information technology                           | 2,246,874            | 1,999,630            |
| Other administrative expenses                    | 1,814,898            | 1,311,771            |
| Advertising, marketing and donations             | 378,184              | 481,894              |
| Telecommunication and postage                    | 337,313              | 367,342              |
| Travel and entertainment                         | 209,390              | 179,109              |
| Impairment losses (Notes 8 and 11)               | -                    | 273,568              |
| <b>Operating expenses</b>                        | <b>\$ 28,303,700</b> | <b>\$ 28,966,581</b> |
| Depreciation of property and equipment (Note 11) | \$ 1,113,718         | \$ 1,773,711         |
| Amortisation of software (Note 12)               | 268,370              | 504,296              |
| <b>Depreciation and amortisation</b>             | <b>1,382,088</b>     | <b>2,278,007</b>     |
| <b>Total operating expenses</b>                  | <b>\$ 29,685,788</b> | <b>\$ 31,244,588</b> |

### 23. Contingencies

To meet the financial needs of customers, the Bank enters into various irrevocable commitments and contingent liabilities. These consist of financial guarantees, letters of credit and other undrawn commitments to lend. Letters of credit and guarantees (including standby letters of credit) commit the Bank to make payments on behalf of customers in the event of a specific act.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 23. Contingencies (continued)

#### *Legal claims*

Litigation is a common occurrence in the banking industry due to the nature of the business undertaken. The Bank has legal counsel for managing legal claims. Once professional advice has been obtained and the amount of loss reasonably estimated, the Bank makes adjustments to account for any adverse effects which the claims may have on its financial standing. Various legal proceedings are pending that challenge certain actions of the Bank. Most of these proceedings are loan-related and are reactions to steps taken by the Bank to collect delinquent loans and enforce its rights against collateral securing such loans. Management considers that the aggregate liability resulting from these proceedings that have not been accrued for in these consolidated financial statements will not be material.

### 24. Commitments

The approximate minimum rental commitments (exclusive of the effect of escalation clauses relating to taxes, maintenance, etc.) under operating leases for the years ended June 30, 2018 and 2017 are as follows:

|   | 2018       | 2017         |
|---|------------|--------------|
| No later than 1 year                        | \$ 213,190 | \$ 502,430   |
| Later than 1 year and no later than 5 years | 492,692    | 670,865      |
| Total                                       | \$ 705,882 | \$ 1,173,295 |

Rental expense (including service charges) totaled \$1,713,276 (2017: \$1,825,470) and is included in occupancy costs within operating expenses (Note 22).

Certain leases contain renewal options for the next 5 years as well as escalation clauses. There are no contingent rent payables or any additional restrictions placed on these lease arrangements.

The commitments for loans and advances at June 30, 2018 were \$4,670,352 (2017: \$7,455,948).

The Bank has a commitment for future capital expenditure of \$Nil (2017: \$53,556).

The Bank has letters of credit and guarantees outstanding of \$1,205,503 (2017: \$1,215,503).

### 25. Transactions and balances with related parties

All loans to related parties are secured in the regular course of business; there were no provisions for doubtful debts against any of these balances as at June 30, 2018 (2017: Nil). No provision expense has been recognised in these consolidated financial statements on loans to related parties.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 25. Transactions and balances with related parties (continued)

|   | Government    | Other<br>Government<br>Entities | Key<br>Management | Total<br>2018  | Total<br>2017  |
|---|---------------|---------------------------------|-------------------|----------------|----------------|
| <b>Assets</b>                           |               |                                 |                   |                |                |
| Deposits with the Central Bank (Note 5) | \$ -          | \$ 102,391,638                  | \$ -              | \$ 102,391,638 | \$ 87,346,086  |
| Treasury bills (Note 5)                 | 56,726,814    | -                               | -                 | 56,726,814     | -              |
| Investment securities (Note 6)          | 62,475,000    | -                               | -                 | 62,475,000     | 36,914,546     |
| Loans and advances to customers         | 1,493         | 2,899,142                       | 1,556,304         | 4,456,939      | 4,753,932      |
| Notes receivable (Note 13)              | -             | 167,700,000                     | -                 | 167,700,000    | 100,000,000    |
| Other assets                            | 711,962       | 4,878,391                       | -                 | 5,590,353      | 1,201,484      |
| <b>Liabilities</b>                      |               |                                 |                   |                |                |
| Deposits from customers and banks       | \$ 88,706,359 | \$ 153,424,161                  | \$ 194,579        | \$ 242,325,099 | \$ 248,526,241 |
| Other liabilities                       | 10,183,849    | 2,510,131                       | -                 | 12,693,980     | 6,019,737      |
| <b>Revenues</b>                         |               |                                 |                   |                |                |
| Interest Income                         | \$ 2,231,982  | \$ 6,567,955                    | \$ 88,458         | \$ 8,888,395   | \$ 6,121,966   |
| Fees and commission income              | 1,566,463     | 167,838                         | -                 | 1,734,301      | 1,090,237      |
| Total                                   | \$ 3,798,445  | \$ 6,735,793                    | \$ 88,458         | \$ 10,622,696  | \$ 7,212,203   |
| <b>Expenses</b>                         |               |                                 |                   |                |                |
| Interest Expense                        | \$ 651,969    | \$ 3,386,692                    | \$ 833            | \$ 4,039,494   | \$ 6,520,932   |
| Directors fees                          | -             | -                               | 94,833            | 94,833         | 208,544        |
| Other operating expenses                | 3,477,231     | 505,282                         | -                 | 3,982,513      | 3,620,529      |
| Short-term employee benefits            | -             | -                               | 1,626,507         | 1,626,507      | 1,546,007      |
| Pension expense                         | -             | -                               | 84,494            | 84,494         | 81,594         |
| Termination benefits                    | -             | -                               | 468,453           | 468,453        | 26,012         |
| Total                                   | \$ 4,129,200  | \$ 3,891,974                    | \$ 2,275,120      | \$ 10,296,294  | \$ 12,003,618  |

In the prior year, the Government paid \$117,683 in director fees. This was accounted for in the consolidated statement of comprehensive income as income from Government subsidy.

### 26. Employee benefits

The Bank has a defined contribution plan (the “Plan”) in which eligible employees (those having attained 18 years of age and employed on a full-time basis for a continuous period of twelve months) contribute a minimum of 3.50% of their annual salaries and the Bank contributes 6.50%. Employees become fully vested after 5 years of plan membership. The plan assets are managed by an independent third party investment manager. Contributions for the year ended June 30, 2018 totaled \$601,640 (2017: \$645,373).

As at June 30, 2018, the Plan owns 44,227 (2017: 152,986) shares of the Bank. The holdings represent approximately 0.73% (2017: 2.55%) of the Plan’s net assets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 26. Employee benefits (continued)

As at June 30, 2018, the Plan has deposits totaling \$169,118 (2017: \$215,759) with the Bank. The assets of the Plan are managed by Trustees that are independent of the Bank.

### 27. Assets under administration

The Bank has assets under administration for clients in the Bank's fiduciary capacity as follows:

|   | 2018           | 2017           |
|---|----------------|----------------|
| Government guaranteed student education loans | \$ 60,268,669  | \$ 67,875,134  |
| Government guaranteed hurricane relief loans  | \$ 34,215,703  | \$ 41,785,536  |
| Trust assets                                  | \$ 102,274,759 | \$ 102,364,827 |

The Bank recognised fees totaling \$167,838 (2017: \$165,092) for the administration of the Government Guaranteed Student Loans program and \$1,162,757 (2017: \$510,900) for the administration of the Government Guaranteed Hurricane Relief Loans program.

### 28. Dividends and earnings/(loss) per share

Dividends to the Bank's shareholders are recognised as a liability in the period in which they are declared by the Board of Directors and approved by the Bank's Regulator. The Bank paid no dividends to ordinary shareholders during the reporting years.

Due to the Bank's accumulated deficit position, since July 2014 the Government in its capacity as the major shareholder of the Bank deployed a part of its treasury deposits directly to the paying agent for semi-annual disbursements to the preference shareholders. There is no obligation for the Bank to repay the amount remitted. Subsequently, in December 2016, the Government discontinued the semi-annual disbursements to the preference shareholders.

|   | 2018         | 2017            |
|---|--------------|-----------------|
| Net income/(loss) attributable to ordinary shareholders | \$ 1,598,066 | \$ (46,494,364) |
| Weighted average number of ordinary shares outstanding  | 42,959,494   | 32,527,693      |
| Basic earnings/(loss) per ordinary share                | \$ 0.04      | \$ (1.43)       |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 29. Fair value of financial assets and liabilities

The fair values presented represent values at which financial instruments could be exchanged in a current transaction between willing parties. Where there is no available trading market, fair values are estimated using appropriate valuation techniques. The fair values of non-financial instruments, such as property and equipment and investment property, are explained in previous notes.

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Bank's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes investment property, equity investments and debt instruments with significant unobservable components. This hierarchy requires the use of observable market data when available. The Bank considers relevant and observable market prices in its valuations where possible.

As of June 30, 2018 the Bank held equity securities classified as available-for-sale totaling \$2,046,278 (2017: \$1,477,972) which have been valued as Level 1 investment. All other available-for-sale investments totaling \$48,884,400 (2017: \$26,079,946) are classified as Level 2. No transfers were made during the period for any investments between the hierarchy. Non-current assets held for sale and investment property have been classified as Level 3 (Notes 8 and 9).

The following methods and assumptions have been used in determining fair value:

#### **Cash and cash equivalents, other assets and other liabilities**

Due to their short-term maturity, the carrying values of these financial instruments approximate their fair values.

#### **Investment securities**

The estimated fair values of investments are based on quoted market prices, when available. If quoted market prices are not available, management's best estimate of the fair value is based on significant market observable inputs.

#### **Loan and advances to customers**

Loans and advances to customers bear interest at floating rates tied to the Bahamian dollar prime rate and are therefore subject to re-pricing within a short period of time. As such, fair values are assumed to be equal to their carrying values.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 29. Fair value of financial assets and liabilities *(continued)*

#### Deposits

The estimated fair values of deposits are assumed to be equal to their carrying values due to their short-term nature.

#### Non-current assets held for sale

The estimated fair value of non-current assets held for sale is based on a sale transaction. The fair value of non-current assets held for sale reflects the market conditions at the date of the consolidated statement of financial position.

#### Investment property

The estimated fair value of investment property is based on an appraisal by a local real estate appraiser as at June 30, 2017 and as determined by management at June 30, 2018. The fair value of investment property reflects the market conditions at the date of the consolidated statement of financial position.

### 30. Regulatory capital

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by The Central Bank. As at June 30, 2018, the Bank was compliant with all of the externally imposed capital ratio requirements.

#### Capital risk management

The primary objectives of the Bank's capital management are to comply with externally imposed capital requirements, maintain strong capital ratios to support its business and to maximize shareholders' value.

The Bank typically manages its capital structure and adjusts it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities.

The capital structure is designed to provide optimal risk absorption consistent with the risk profile of the Bank's consolidated statement of financial position. The capital mix is intended to maximize the return for shareholders. The Bank utilizes a balance of equity and debt issuances to achieve an ideal capital structure.

At June 30, 2018 and 2017, the capital structure of the Bank consists of equity held by common shareholders, including issued capital, share premium, preference shares, special retained earnings and accumulated deficit. Ongoing capital management includes the payment of dividends, common share issuances, redemption of preference shares, maintenance of reserves and special retained earnings.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 30. Regulatory capital (continued)

#### Capital risk management (continued)

| (in \$'000s)  | 2018 |         | 2017 |         |
|---|------|---------|------|---------|
| Tier 1 capital  | \$   | 156,040 | \$   | 36,925  |
| Tier 2 capital  |      | 20,522  |      | 27,038  |
| Total capital   | \$   | 176,562 | \$   | 63,963  |
| Risk weighted assets  | \$   | 391,468 | \$   | 461,789 |
| CET1 must be at least 9.6% of total Risk Weighted Assets                  |      | 39.9%   |      | 8.0%    |
| Total Tier 1 Capital must be at least 12.8% of total Risk Weighted Assets |      | 39.9%   |      | 8.0%    |
| Total Capital must be at least 18.0% of total Risk Weighted Assets        |      | 45.1%   |      | 13.9%   |
| CET1 must be at least 75% of total Tier 1 Capital                         |      | 100.0%  |      | 100.0%  |
| Total Tier 1 Capital must be a minimum of 75% of Total Capital            |      | 88.4%   |      | 57.7%   |

Regulatory capital consists of Tier 1 capital, which comprises share capital, reserves less intangible assets, special retained earnings and accumulated deficit including current year's financial results. The other component of regulatory capital is Tier 2 capital, which comprises long term debt, revaluation reserves on available-for-sale securities and general provisions. Common Equity Tier 1 (CET1) comprises of common share capital, share premium, special retained earnings, accumulated deficit, accumulated other comprehensive income and other disclosed reserves.

Effective January 1, 2015, Basel III capital requirements were fully implemented which requires the Bank to maintain certain portions of capital with respect to components of Tier I capital and Tier II capital in relation to capital ratios set by the Central Bank.

Effective September 30, 2016, the Central Bank increased the minimum capital requirement for the ratio on Total Capital to Total Risk Weighted Assets to 18.0% for the Bank.

As of June 30, 2017, the Bank was not in compliance with regulatory minimum requirements for the following ratios primarily due to the significant net losses recorded by the Bank and the consequential accumulated deficit position:

- CET1 to Total Risk Weighted Assets;
- Total Tier 1 Capital to Total Risk Weighted Assets;
- Total Capital to Total Risk Weighted Assets; and
- Total Tier 1 Capital to Total Capital



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 30. Regulatory capital *(continued)*

#### Capital risk management *(continued)*

The Central Bank was aware of these regulatory deficiencies and imposed certain supervisory interventions on the Bank. The Bank continues to report to the Central Bank on its progress.

Since August 2017, the Bank's capital ratios were restored to compliance and continued to be compliant as of June 30, 2018.

### 31. Risk management

There are a number of risks inherent in banking that the Bank manages on an ongoing basis. Among these risks, the more significant are credit, operational, currency, liquidity, capital and interest rate risks.

#### Credit risk

Credit risk arises from the failure of a counterparty to perform according to the terms of the contract. From this perspective, the Bank's significant exposure to credit risk is primarily concentrated in cash and due from banks, investments, notes receivable and loans. Cash, due from banks and investments are predominantly in Bahamian and United States dollars and have been placed with high quality institutions. The Bank maintains deposits in foreign currencies with top rated correspondent banks in the United States, Canada and the United Kingdom.

The Bank evaluates the concentration of risk with respect to the notes receivable as low, as the interest and principal sum is payable by Bahamas Resolve Limited ("Resolve"), which is a company wholly owned and controlled by the Government. An impairment analysis is performed at each reporting date by assessing the Government's ability to make the interest payments due on the Note, given that the Government has undertaken to support Resolve, as more fully described in Note 13.

Credit risk arising from loans is mitigated through the employment of a credit risk management regime that sets limits for sector concentration, as well as single and related party exposure. The Board of Directors approves credit granting limits. In addition, the credit policies provide for credit facilities to be reviewed regularly by the Bank's credit risk management department, internal audit department and annual review by credit officers. Most of the Bank's loans are collateralized and guaranteed, thus providing further mitigation of credit risk.

The Bank assesses credit exposure on loans by utilizing risk ratings. The ratings are categorized into a variety of segments such as minimal risk, moderate risk, high risk and non-performing. The purpose of credit rating is to provide a simple, but effective and ongoing system of credit risk gradation by which relative credit worthiness of borrowers may be identified and accordingly the level of credit enhancements, degree of monitoring, frequency of reviews, level of provisioning, and pricing can be determined. The credit rating would reflect both the likelihood of default and the potential extent of loss given default.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
(Expressed in Bahamian Dollars)

### 31. Risk management (continued)

#### Credit risk (continued)

The credit worthiness of most borrowers is not constant over time. For this reason, changes in ratings must reflect changes in the relative strength of the borrowers and in their obligations. Appropriate credit ratings must be assigned to every borrowing relationship. A rating must be assigned at the time of credit extension and reviewed and updated in each periodic review or if the situation warrants a change at any other time. A rating change highlights a change in the credit worthiness or corrects a previous rating that did not fully reflect the quality of the credit. Because of their very nature, changes are to be expected more frequently among credits with lower ratings than among credits of higher ratings. Typically loans within the retail credit portfolio which are performing are not assessed for changes in ratings, unless the customer approaches the Bank for additional credit.

The assigning of a risk rating calls for professional judgment and can involve subjective elements. When a credit rating is assigned, all relevant information concerning the risk profile of the borrower is considered including, but not limited to, industry trends, economic climate, business environment and earnings track record. Consideration is given to such less quantifiable items such as opinion of management, perception of trustworthiness and character, hidden reserves and other factors.

The Bank conducts an impairment assessment on each of its loans. The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue or there are any known difficulties in the cash flows of counterparties, credit rating downgrades, or infringement of the original terms of the contract. The Bank addresses impairment on an individual and portfolio basis. In managing credit risk, the Bank takes a holistic approach in assessing its impact and implications from a regulatory standpoint and potential consequences for liquidity and its capital.

Concentration of risks and financial assets with credit risk exposure are as follows:

| In (\$000s)                                     | 2018 |         | 2017 |         |
|---|------|---------|------|---------|
| <b>Cash, cash equivalent and due from banks</b> |      |         |      |         |
| Neither past due nor impaired                   | \$   | 223,943 | \$   | 145,951 |
| <b>Investment securities</b>                    |      |         |      |         |
| Neither past due nor impaired                   | \$   | 64,521  | \$   | 41,393  |
| <b>Loans and advances to customers</b>          |      |         |      |         |
| Neither past due nor impaired                   | \$   | 243,342 | \$   | 270,085 |
| Past due but not impaired                       |      | 64,041  |      | 65,779  |
| Impaired  |      | 101,648 |      | 246,973 |
|   | \$   | 409,031 | \$   | 582,837 |
| <b>Notes receivable</b>                         |      |         |      |         |
| Neither past due nor impaired                   | \$   | 167,700 | \$   | 100,000 |



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
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### 31. Risk management (continued)

Financial assets are past due when a counterparty has failed to make a payment when contractually due.

#### Foreign exchange risk

The Bank holds assets and liabilities denominated in currencies other than Bahamian dollars, the measurement currency of the Bank. Consequently, the Bank is exposed to foreign exchange risk since the values of the assets and liabilities denominated in other currencies will fluctuate due to changes in exchange rates. The Bank manages these positions by matching assets with liabilities wherever possible. The table below summarizes the Bank's exposure to foreign currency exchange risk at June 30, 2018 and 2017. Included in the table are the Bank's financial instruments at carrying amounts, categorized by currency.

#### Concentrations of currency risk

| (in \$000s)                                     | 2018              |                  |                 |                 |                 |                   |
|---|-------------------|------------------|-----------------|-----------------|-----------------|-------------------|
|   | BS                | US\$             | CAD\$           | GBP£            | Other           | Total             |
| <b>Assets</b>                                   |                   |                  |                 |                 |                 |                   |
| Cash, cash equivalent and Central Bank balances | \$ 160,587        | \$ 61,639        | \$ 486          | \$ 3            | \$ 1,228        | \$ 223,943        |
| Financial assets - available for sale           | 48,884            | 2,046            | -               | -               | -               | 50,930            |
| Financial assets - held to maturity             | 13,591            | -                | -               | -               | -               | 13,591            |
| Loans and advances, net                         | 346,120           | 5,369            | -               | -               | -               | 351,489           |
| Notes receivable                                | 167,700           | -                | -               | -               | -               | 167,700           |
| <b>Total financial assets</b>                   | <b>\$ 736,882</b> | <b>\$ 69,054</b> | <b>\$ 486</b>   | <b>\$ 3</b>     | <b>\$ 1,228</b> | <b>\$ 807,653</b> |
| <b>Liabilities</b>                              |                   |                  |                 |                 |                 |                   |
| Deposits from customers and banks               | \$ 596,510        | \$ 31,132        | \$ 364          | \$ 22           | \$ 378          | \$ 628,406        |
| Cheques and other items in transit              | 2,082             | 1,365            | 128             | 88              | 2               | 3,665             |
| <b>Total financial liabilities</b>              | <b>\$ 598,592</b> | <b>\$ 32,497</b> | <b>\$ 492</b>   | <b>\$ 110</b>   | <b>\$ 380</b>   | <b>\$ 632,071</b> |
| <b>Net financial position</b>                   | <b>\$ 138,290</b> | <b>\$ 36,557</b> | <b>\$ (6)</b>   | <b>\$ (107)</b> | <b>\$ 848</b>   | <b>\$ 175,582</b> |
| <b>2017</b>                                     |                   |                  |                 |                 |                 |                   |
| (in \$000s)                                     | BS                | US\$             | CAD\$           | GBP£            | Other           | Total             |
| <b>Total financial assets</b>                   | <b>\$ 665,979</b> | <b>\$ 68,191</b> | <b>\$ 310</b>   | <b>\$ 2</b>     | <b>\$ 987</b>   | <b>\$ 735,469</b> |
| <b>Total financial liabilities</b>              | <b>633,088</b>    | <b>34,825</b>    | <b>543</b>      | <b>123</b>      | <b>377</b>      | <b>668,956</b>    |
| <b>Net financial position</b>                   | <b>\$ 32,891</b>  | <b>\$ 33,366</b> | <b>\$ (233)</b> | <b>\$ (121)</b> | <b>\$ 610</b>   | <b>\$ 66,513</b>  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018

(Expressed in Bahamian Dollars)

### 31. Risk management *(continued)*

#### Operational risk

Operational risk relates to the risk of direct or indirect loss resulting from inadequate or failed internal processes, people and systems or from external events. It is mitigated by documented policies and procedures, staff training and a risk-based internal audit regime.

#### Interest rate risk

Interest rate sensitivity or interest rate risk results from differences in the maturities or repricing dates of earning assets and paying liabilities. Interest rate risk exposures may produce favorable or unfavorable effects on interest margins depending on the nature of the gap and the direction of interest rate movement and/or the expected volatility of those interest rates. Interest rate gaps are carefully monitored and scenario tests performed to determine the potential impact of various gap exposures.

The Bank analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration changes in interest rates. Based on these scenarios, the Bank calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. Based on the simulations performed, the impact on net income and consequently shareholders' equity of a 100 basis point shift would be a maximum increase or decrease of \$1.8 million (2017: \$0.7 million).

#### Liquidity risk

Liquidity risk reflects the risk that the Bank will not be able to meet an obligation when it becomes due or honor a deposit withdrawal request or service loans. The Bank maintains a portion of its deposits in cash and other liquid assets to mitigate this risk. On a daily basis, the Bank monitors its cash and other liquid assets to check that they sufficiently meet the Bank's requirements. In addition, the Bank performs regular gap analyses showing the maturity exposure arising from the different maturity of assets and liabilities. As is the case throughout the sector, those gap analyses show that the Bank is liability-sensitive in the short term. Regular scenario tests are performed to determine the extent to which the Bank can withstand unforeseen withdrawals and the cost associated with meeting such demands should they arise.

The following tables summarize the carrying amount of consolidated financial assets and liabilities of the Bank into relevant maturity groupings based on the remaining period at the consolidated statement of financial position date to the contractual maturity date. The actual maturity dates could be significantly different from the amounts in the table.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
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### 31. Risk management (continued)

#### Liquidity risk (continued)

| (in \$000s)                          | 2018               |                |              |                 |      | Total   |
|--------------------------------------|--------------------|----------------|--------------|-----------------|------|---------|
|                                      | Within<br>3 months | 3-12<br>months | 1-5<br>years | Over 5<br>years |      |         |
| Cash and cash equivalents            | \$ 223,943         | \$ -           | \$ -         | \$ -            | \$ - | 223,943 |
| Investment securities                | -                  | 12,660         | 24,936       | 26,925          |      | 64,521  |
| Loans and advances to customers, net | 32,764             | 653            | 4,319        | 313,753         |      | 351,489 |
| Notes receivable                     | -                  | -              | -            | 167,700         |      | 167,700 |
| Total financial assets               | \$ 256,707         | \$ 13,313      | \$ 29,255    | \$ 508,378      | \$   | 807,653 |

| (in \$000s)                        | 2018               |                |              |                 |    | Total   |
|------------------------------------|--------------------|----------------|--------------|-----------------|----|---------|
|                                    | Within<br>3 months | 3-12<br>months | 1-5<br>years | Over 5<br>years |    |         |
| Deposits from customers and banks  | \$ 446,039         | \$ 116,080     | \$ 40,906    | \$ 25,381       | \$ | 628,406 |
| Cheques and other items in transit | 3,665              | -              | -            | -               |    | 3,665   |
| Total financial liabilities        | \$ 449,704         | \$ 116,080     | \$ 40,906    | \$ 25,381       | \$ | 632,071 |
| Net position                       | \$ (192,997)       | \$ (102,767)   | \$ (11,651)  | \$ 482,997      | \$ | 175,582 |

| (in \$000s)                 | 2017               |                |              |                 |    | Total   |
|-----------------------------|--------------------|----------------|--------------|-----------------|----|---------|
|                             | Within<br>3 months | 3-12<br>months | 1-5<br>years | Over 5<br>years |    |         |
| Total financial assets      | \$ 146,060         | \$ 13,791      | \$ 58,064    | \$ 517,554      | \$ | 735,469 |
| Total financial liabilities | 480,683            | 145,815        | 26,625       | 15,833          |    | 668,956 |
| Net position                | \$ (334,623)       | \$ (132,024)   | \$ 31,439    | \$ 501,721      | \$ | 66,513  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year ended June 30, 2018  
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### 32. Subsidiaries

Subsidiaries of the Bank as at June 30, 2018 are as follows:

| Name                            | Place of<br>Incorporation   | Shareholding | Nature of business           |
|---------------------------------|-----------------------------|--------------|------------------------------|
| Multi-Card Services Ltd.        | Commonwealth of The Bahamas | 100%         | Card processing and services |
| West Bay Property Holdings Ltd. | Commonwealth of The Bahamas | 100%         | Investment Property          |
| Bank of The Bahamas Trust Ltd.  | Commonwealth of The Bahamas | 100%         | Trust Company                |
| BAHTCO Holdings Ltd.            | Commonwealth of The Bahamas | 100%         | Nominee Holding Company      |
| BOB Property Holdings           | Commonwealth of The Bahamas | 100%         | Property Holding             |

### 33. Subsequent events

Pursuant to the Government's commitment to settle on its government guaranteed obligations, subsequent to June 30, 2018, the Bank received from the Government partial payment of its government guaranteed student loans and hurricane loans in the amount of \$12.0 million.

On August 31, 2018, the Bank received from Resolve the accrued interest of \$5.8 million from the note receivable.

On September 20, 2018, the Bank redeemed its final preference shares Class E amounting to \$250,000.









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